

Professional Communication in Health Professions

PROFESSIONAL COMMUNICATION IN HEALTH PROFESSIONS

NSCC EDITION

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NSCC

Nova Scotia



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LEVEL OF ORGANIZATION

Chapter 1 – Introduction to Communication and Communication Theory in Nursing

Chapter 2 – Therapeutic Communication and Interviewing in Nursing

Chapter 3 – Interprofessional Communication in Nursing

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CHAPTER 1 - INTRODUCTION TO COMMUNICATION AND COMMUNICATION THEORY

LEARNING OUTCOMES

By the end of this chapter, you will:

- Define communication.
- Describe the types of communication.
- Differentiate several models of communication.
- Explain the significance of trauma-informed, relational, anti-racist approaches to communication.

OVERVIEW OF COMMUNICATION

When you think of communication, talking to another person or texting them might come to mind first. However, while talking and texting are methods of communication delivery, they are not representative of a comprehensive definition of communication.

A more comprehensive understanding of communication refers to the **sharing** of information, ideas, and feelings, typically aimed at **mutual understanding**. In this way, you must consider the sender, the recipient, and the transaction. Simply put, the sender is the person sharing the message, the recipient is the person receiving and interpreting the message, and the transaction is the way that the message is delivered and the factors that influence the context and environment of the communication. As you can see, communication is a complex process. It involves more than just what you say and takes many forms as reflected in **Figure 1.1**.



Figure 1.1: Forms of communication.

There are **three types of communication**:

- **Verbal communication**
 - Verbal communication is **oral communication** that happens through spoken words, sounds, vocal intonation, and pace. It can occur face-to-face, one-on-one, or in groups, over the telephone, or video conferencing. As a nurse, you will engage in verbal communication with clients, families, colleagues, and interprofessional teams.
- **Non-verbal communication**
 - Non-verbal communication is a type of communication that occurs through **facial expressions, eye contact, gestures, and body positions and movements**. As a nurse, you will learn that your non-verbal communication is important because it can both

reinforce or contradict what you say verbally. Additionally, non-verbal communication is used more often than verbal communication. Thus, you must become aware of your non-verbal communication.

- **Written communication**

- Written communication is a type of communication that occurs through **written words, symbols, pictures, and diagrams**. You are probably familiar with some informal, written types of communication, such as texting or emailing someone, posting a picture on Instagram, or using an emoji in Twitter. You may also have engaged in more scholarly forms of written communication such as letters and papers. As a nurse, written communication also involves documentation notes and scholarly writing like essays, peer-reviewed publications, protocols, practice standards, and best practice guidelines. You may not be familiar with some of these types of written communication yet, but you will become more acquainted with them over the course of your nursing program.

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PROFESSIONAL COMMUNICATION

Professional communication is an important part of becoming a nurse and being a nursing student. You are entering a “profession” which means there are certain expectations in terms of your professional conduct specifically in terms of how you communicate.

Professional communication involves a **level of formality** and is an important component of your post-secondary nursing education. It is different than the informal communication that you may engage in with your friends and family. It also applies to your verbal and written communication including emails.

The **principles of professional communication** include being truthful, accurate, clear, and both concise and comprehensive. For example, you should say or write something in a succinct and short way while also including all relevant information. You should also have a professional tone that is conveyed through appropriate greetings, complete sentences, and grammar. In order to be professional, you need to know your audience; both the content and form of your message should be tailored to your audience.

Here are some tips to follow in terms of professional communication:

- Introduce yourself fully by **name and role/institution**, such as: “I am Mateo Reyes, a year one nursing student from Ryerson University.”
- Address the person you are speaking to formally. Also, **do not assume the gender** of the person you are speaking to. For example, you should avoid using terms such as “miss,” “ma’am,” “sir,” “mister,” “ms,” etc., until you know how the recipient wants to be addressed. If you are uncertain, introduce yourself fully and ask how the recipient would like to be addressed.
- Clearly **articulate** your message (what you are trying to say).
- Speak in **full sentences**.
- Be **honest**.
- Be **polite**. Your communication is a reflection of YOU and your professionalism.

Because a lot of communication occurs electronically, it is important to consider **how to construct an email**. Here are some tips:

- Use a professional email address. At most universities, your email communication with a professor should originate from your **university email**.
- Begin with a clear description in the **subject line**. For example, students should include the course code in the subjective line and a brief description identifying the reason for the email (e.g., “NSE 54: question regarding week 3 quiz”).

- Use a **professional email greeting** and salutation to address your professor, or the salutation preferred by the professor.
 - Appropriate: “Dear Professor Dodge” or “Hello, Dr. Chen.”
 - Inappropriate: “Hey teacher.”
- **Introduce yourself** so that the email recipient knows who you are. Remember, professors teach several courses and course sections. Thus, you might say “I am Minta Li. I am a student in your Wednesday section of NSE 678.”
- Refer to any **attachments** in the email text.
- **Avoid** point form, slang, and abbreviations.
- Include a **signature block** at the end of your email identifying your full name, role, institution, and contact information.
- **Proofread** your email for accuracy, grammar, and spelling.
- Avoid humour and excessive use of exclamation points and all caps. These can easily be misinterpreted.

Points of Consideration

Addressing and referring to your instructor

Students are often uncertain how to address their instructors. It is okay to ask your instructors how they would like to be addressed. Until you know how, you should refer to them as “Professor X” (insert their surname) or “Dr. X” (insert their surname).

Although some instructors may invite you to use their first name, it is part of professional communication etiquette to use “Professor X” or “Dr. X” (including both their first and last name) when referring to them to others. In addition to ensuring professional communication, this helps to provide clarity if your instructors share a first or last name with another instructor.

Example: Dr. Huang is your course instructor, and they have encouraged you to reach out to another professor to discuss potential research opportunities. Although Dr. Huang has given you permission to call her Lisa in the classroom, you should always refer to them as Dr. Lisa Huang in communication with others. Thus, when initiating communication with the instructor that Dr. Huang has referred you to, you may consider a beginning such as: “Dear Dr. Hameed. I am a student in the undergraduate year one nursing communication course with Dr. Lisa Huang. Dr. Huang has encouraged me to reach out to you about potential research opportunities because of my interest in critical feminism.”

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MODELS OF COMMUNICATION

Communication is a complex process, and it is sometimes difficult to determine where or with whom a communication encounter starts and ends. **Models of communication** simplify the process by providing a **visual representation** of the various aspects of a communication encounter. Some models explain communication in more detail than others, but even the most complex model cannot recreate what we experience in any given moment of a communication encounter.

Models still serve a valuable purpose because they **define communication** and allow you to **see specific concepts and steps** within the process of communication. Models give rise to ideas or nuances that you may not have considered. When you become aware of how communication functions, you can think through your communication encounters more deliberately, which can help you better prepare for future communication and learn from your previous communication.

The three models of communication discussed in this chapter are:

1. **The Transmission Model**
2. **The Interaction Model**
3. **The Transaction Model**

Although these models of communication differ, they contain some common elements. The first two models, the Transmission Model and the Interaction Model, include the following parts: participants, messages, encoding, decoding, and channels. In communication models, participants are the senders and/or receivers of messages in a communication encounter. The message is the verbal and nonverbal content being conveyed from sender to receiver. For example, when you say “Hello!” to your friend, you are sending a message of greeting that will be received by your friend.

The internal cognitive process that allows participants to send, receive, and understand messages includes the processes of encoding and decoding.

- **Encoding** is the process of **turning thoughts into communication**. For example, as a sender, you have to decide how to encode your thoughts/message in a way that will convey your message such that the receiver will understand.
- **Decoding** is the process of **turning a communication message into thoughts**. For example, you may realize you’re hungry and encode the following message to send to your roommate: “I’m hungry. Do you want to get pizza tonight?” As your roommate receives the message, they decode your communication and turn it back into thoughts in order to make meaning out of it.

Of course, you don’t just communicate verbally – you have various options, or channels, for communication. Encoded messages are **sent through a channel**, or a sensory route on which a

message travels, to the receiver for decoding. While communication can be sent and received using any sensory route (sight, smell, touch, taste, or sound), most communication occurs through visual (sight) and/or auditory (sound) channels. If your roommate has headphones on and is engrossed in a video game, you may need to get their attention by waving your hands before you can ask them about ordering Thai food.

Now, let's examine the three models of communication discussed in this chapter: **Transmission**, **Interaction**, and **Transaction Models**.

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TRANSMISSION MODEL OF COMMUNICATION

The Transmission Model of communication (see **Figure 1.2**) describes communication as a **linear, one-way process** in which a sender intentionally transmits a message to a receiver (Ellis & McClintock, 1990). This model **focuses on the sender and the message** within a communication encounter. Although the receiver is included in the model, this role is viewed as more of a target or end point rather than part of an ongoing process. In this case, one presumes that the receiver either successfully receives and understands the message or does not. As such, this model is **not representative of effective communication** for how messages are received.

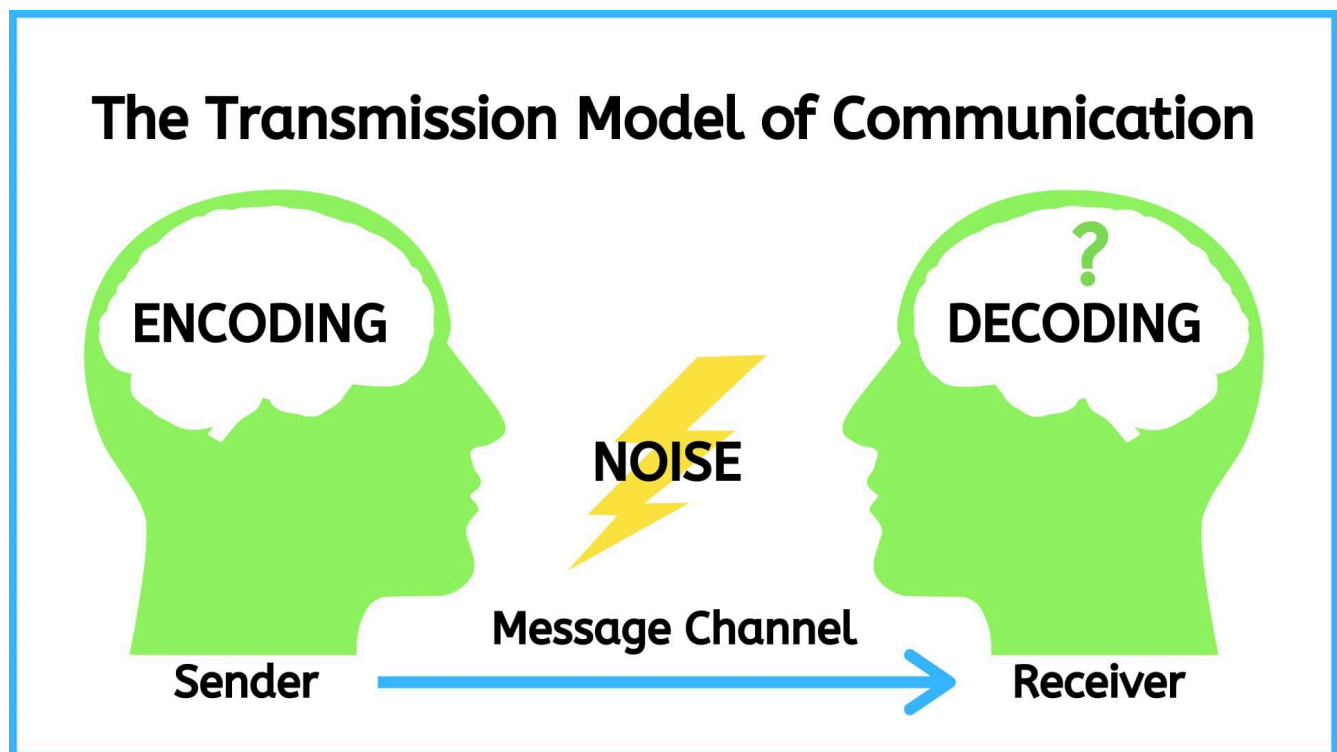


Figure 1.2: The Transmission Model of Communication

Because this model is sender- and message-focused, **responsibility is put on the sender** to help ensure the message is successfully conveyed. This model emphasizes clarity and effectiveness, but it also acknowledges that there are barriers to effectively sending communication. **Noise** is anything that interferes with a message being sent between participants in a communication encounter. Even if a speaker sends a clear message, noise may interfere with a message being accurately received.

and decoded. The Transmission Model of communication accounts for environmental and semantic noise.

- **Environmental noise** is any physical noise present in a communication encounter. Other people talking in a crowded hallway could interfere with your ability to transmit a message and have it successfully decoded.
- **Semantic noise** refers to an interference that occurs in the encoding and decoding process resulting in different interpretations of what is being communicated (e.g., lack of understanding, clarity, and confusion of words and meanings). To use a technical example, a nurse may tell the client that they should progress their walking time to 60 minutes a day. However, the client's interpretation of this could be influenced by uncertainty surrounding how fast to walk, how quickly to progress to 60 minutes per day, and whether these 60 minutes should occur all at the same time.

NURSING EXAMPLE

A client is seeking care for a suspected urinary tract infection. A nurse communicates to a client that they need to provide a urine sample and fully empty their bladder. The nurse speaks quietly in an attempt to maintain confidentiality because the client is sitting near a waiting room full of people. The client provides a urine sample but does not follow the proper technique for collecting the sample.

Analysis: In this case, the message was successfully sent to the client as evidenced by the client's action and response to the request. The interference of environmental noise (nurse speaking softly) and semantic noise (nurse not providing complete instructions) affected how the message was decoded and ultimately the accuracy of the urine sample results.

Pros: This model spotlights the sender and the possible noise that can affect the transmission of communication.

Cons: This model is limited because it privileges *how* the sender communicates, with little attention paid to how the message is received. It is also limited in terms of the message, because it simply evaluates whether or not the message was delivered. The example above illuminates how detail and nuance should be attended to when communicating.

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In Figure 1.3, click on any features that represent environmental noise.



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Figure 1.3: Elements of environmental noise.

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INTERACTION OF MODEL OF COMMUNICATION

The Interaction Model of communication (see **Figure 1.4**) describes **communication as a process** in which participants alternate positions as sender and receiver and generate meaning by sending messages and receiving feedback within physical and psychological contexts (Schramm, 1997). Rather than illustrating communication as a linear, one-way process, this model incorporates feedback, which makes communication a more **interactive, two-way process**.

Feedback includes messages sent in response to other messages. For example, a patient may ask you a question in response to health information you provide them. The inclusion of a feedback loop allows a more complex understanding of the roles of participants in a communication encounter. Rather than having one sender, one message, and one receiver, this model has two sender-receivers who exchange messages. Each participant alternates roles as sender and receiver in order to keep a communication encounter going. You alternate between the roles of sender and receiver very quickly and often without conscious thought.

The Interaction Model of communication is **more interaction-focused**. In this model, communication isn't judged as effective or ineffective based on whether or not a single message was successfully transmitted and received. In fact, this model acknowledges that because so many messages may be sent at one time, many of them may not even be received. Some messages are also unintentionally sent. Thus, the model acknowledges that communication is nuanced and complex.

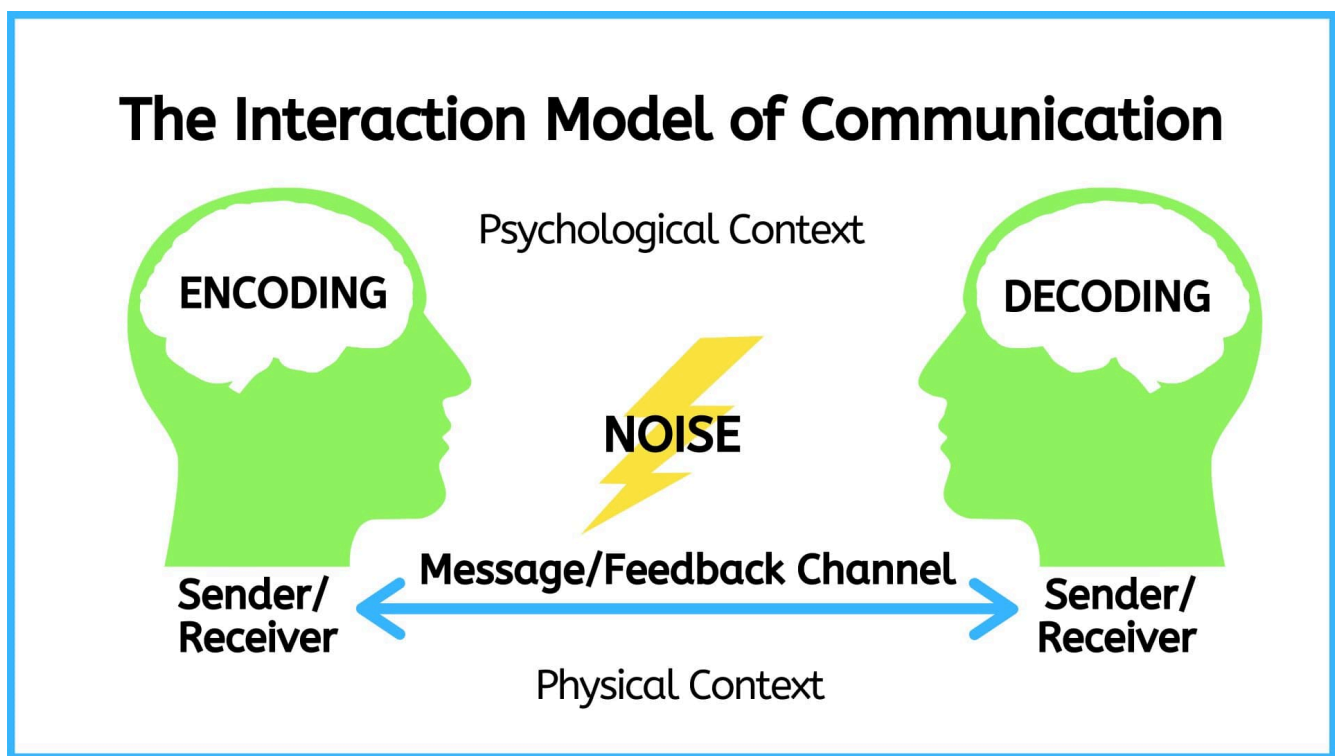


Figure 1.4: The Interaction Model of Communication

The Interaction Model takes **physical** and **psychological** context into account.

- **Physical context** includes the **environmental factors** in a communication encounter. The size, layout, temperature, and lighting of a space influence your communication. Imagine the different physical contexts in which the nurse-client encounter takes place and how this can affect communication. You may be attempting to have an emotionally laden discussion with a client in a room where the beds are only separated by curtains. You may be assessing a client in the community where the lighting is dim. Whether it's the size of the room, the temperature, or other environmental factors, it's important to consider the role that physical context plays in communication.
- **Psychological context** includes the **mental and emotional factors** in a communication encounter. Stress, anxiety, and emotions are just some examples of psychological influences that can affect communication. For example, you may be communicating with a client who is in pain and afraid in the emergency room. You may be introducing yourself to one client, but worried about another client who is grieving. Alternatively, you may be communicating with groups of clients and families who are experiencing myriad of emotions.

NURSING EXAMPLE

A nurse has worked 11 hours and is attending to a client recently admitted to the hospital. The 68-year-old client is waiting for a bed and is stationed on a stretcher in the emergency room hallway. The client sought emergency care after experiencing severe abdominal pain and passing substantial

blood when having a bowel movement. The client was informed that it is likely they have end-stage bowel cancer but is still awaiting a formal diagnosis and referral to oncology (cancer specialist). The nurse asks the client if the nurse can take a set of vital signs. The client responds “yes.” The nurse also tries to make the client comfortable by adjusting the head of the stretcher and asks the client if they need anything. The client has many questions and concerns and has not had anything to eat or drink in several hours but responds “no.” The nurse says “OK, well let me know if you need anything.”

Analysis: The physical context that played an important role in this example is the lack of privacy and overstimulation in a waiting area located in an emergency room hallway. The physical space likely played a role in the client’s response, which resulted in the client’s needs being unmet. The psychological context relates to the burden of a looming terminal diagnosis juxtaposed with the undignified environment. The nurse may have sensed that probing further about the client’s needs and current state of mind was needed but may have been physically tired and emotionally drained after working 11 hours. All these factors contributed to the interaction between the nurse and the client.

Pros: This model allows the user to reflect on the environment (both physical and psychological) and how this contributes to good communication. In this case, communication was deemed inadequate because the interaction was limited by the environmental context.

Cons: Although this model attends to the broader context in which communication takes place, it is also inattentive to social, political, and economic realities that shape communication. In other words, it does not consider how the nurse’s and the client’s identity inform their communication with each other.

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TRANSACTION MODEL OF COMMUNICATION

The Transaction Model of communication (see **Figure 1.5**) differs from the Transmission and Interaction Models in important ways, including the conceptualization of communication, the role of sender and receiver, and the role of context (Barnlund, 1970).

The Transaction Model of communication describes **communication as a process** in which communicators **generate social realities** within social, relational, and cultural contexts. In this model, nurses don't just communicate to exchange messages; they communicate to:

- **Create** relationships.
- **Form** intercultural alliances.
- **Shape** self-concept.
- **Engage** with others in dialogue to create communities.

In short, you don't communicate *about* your realities; communication helps to **construct your realities**.

The roles of sender and receiver in the Transaction Model of communication differ significantly from those in the other models. Instead of labeling participants as senders and receivers, the people in a communication encounter are referred to as **communicators**. Unlike the Interaction Model, which suggests that participants alternate positions as sender and receiver, the Transaction Model suggests that you are **simultaneously a sender and receiver**.

For example, when you first meet a client, you send verbal messages saying hello, who you are, and why you are there. Before you are done your introduction, the client is reacting nonverbally. You don't wait until you are done sending your verbal message to start receiving and decoding the nonverbal messages of the client. Instead, you are simultaneously sending your verbal message and receiving the client's nonverbal messages. This is an important component of this model because it helps you understand how you can adapt your communication. For example, in the middle of sending a verbal message, you can adapt your communication in response to the non-verbal message you are simultaneously receiving from your communication partner.

The Transaction Model of Communication

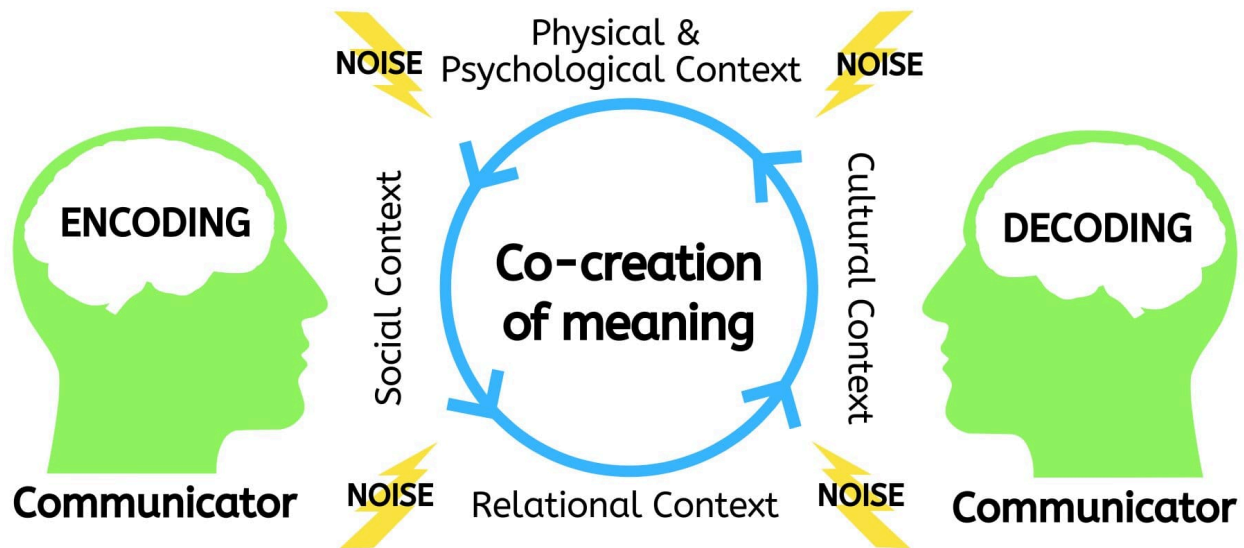


Figure 1.5: The Transaction Model of Communication

The Transaction Model also includes a more **complete understanding of context**. The Interaction Model portrays context as physical and psychological influences that enhance or impede communication. While these influences are important, the model focuses on message transmission and reception. Because the Transaction Model of communication frames **communication as a force that shapes your realities** before and after specific interactions occur, it must **account for contextual influences outside of a single interaction**. To do this, the Transaction Model considers how social, relational, and cultural contexts frame and influence communication encounters.

Here is a short description of each context:

- **Social context** refers to the **stated rules or unstated norms** that guide communication. As you are socialized into the nursing profession, you learn rules and norms for communicating, which are often referred to as communication strategies and principles. Some common rules that influence social contexts in nursing include being truthful during your conversations, being patient and encouraging the client to speak, demonstrating empathy, speaking clearly, making eye contact, and so on.
- **Relational context** includes the previous **interpersonal history and type of relationship** you have with a person. You communicate differently with someone you just met versus someone you've known for a long time. Initial interactions with people tend to be more highly scripted and governed by established norms and rules. As a nurse, you should always engage in communication in a professional manner because the nurse-client relationship is a professional one, not a personal one.

- **Cultural context** includes **various aspects of identity** such as gender, ethnicity, sexual orientation, class, and ability. While you may be able to identify some aspects of the cultural context within a communication encounter, there may also be cultural influences that you can't see. A competent communicator shouldn't assume they know all the cultural contexts a person brings to an encounter, because not all cultural identities are visible. Some people, especially those with identities that have been historically marginalized, are highly aware that their cultural identities influence their communication and influence how others communicate with them. Conversely, people with identities that are dominant or in the majority may rarely, if ever, think about the role their cultural identities play in their communication.

You need skills to adapt to shifting contexts, and the best way to develop these skills is through practise and reflection.

NURSING EXAMPLE

A 42-year-old client and her partner are attending a fertility clinic awaiting intrauterine insemination with donor sperm. It is the client's third attempt at the procedure, and she is becoming concerned that she may never get pregnant. The stress of getting pregnant has weighed on the client and her partner. They got into an argument on the way to clinic and are not speaking to each other. Both the client and her partner are South Asian and have experienced both racial and sexual discrimination in their past encounters with the healthcare system. A 59-year-old nurse of European decent enters the room and both the client and her partner are on their phones and barely look up at the nurse. The nurse is polite and completes her care plan. The nurse interprets their lack of attention as indifference to the situation and does not bother to counsel the client and her partner further, assuming it is not necessary. The nurse also assumes they have no questions, because it is their third attempt at the procedure.

Analysis: This example sheds light on the sort of nuances involved when communicating with clients. In this case, the nurse reads the lack of eye contact and engagement as a social convention that relays disinterest. From a relational standpoint, the nurse was unfamiliar with the couple and relied on a brief encounter, combined with information from the client's chart. From a cultural standpoint, a shared understanding and space is needed to engage in discussions affected by culture. In this case, because of the social and relational misalignment, it was not likely the nurse and client/partner would engage in meanings of culture and socio-political context in relation to their care.

Pros: This approach offers more breadth and understanding of how intra-personal, inter-personal, and contextual factors are at play in communication. People often make assumptions predicated on these contextual factors, and therefore it is important to acknowledge these elements in practising and learning about good communication.

Cons: This approach requires analysis and critical reflection. It requires a broader understanding of historical, political, and social structures that affect communication. The specific factors affecting a particular communication encounter may or may not be possible to uncover.

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SUMMARY OF COMMUNICATION MODELS

See **Table 1.1** for a summary of the Transmission, Interaction, and Transaction Models of communication.

Table 1.1: Communication Models

Models	Foci
Transmission Model	Frames communication as a thing, like an information packet, that is sent from one place to another. From this perspective, communication is defined as sending and receiving messages.
Interaction Model	Frames communication as an interaction in which a message is sent and then followed by a reaction (feedback), which is then followed by another reaction, and so on. From this perspective, communication is defined as producing conversations and interactions within physical and psychological contexts.
Transaction Model	Frames communication as integrated into social realities in such a way that it helps communicators not only to understand them, but also to create and change them.

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COMMUNICATION IS LEARNED

Most people are born with the capacity and ability to communicate, but everyone communicates differently. This is because **communication is learned** rather than innate. As you have already seen, communication patterns are relative to context and culture.

As discussed earlier, context is a dynamic component of the communication process. Culture and context also influence how you perceive and define communication. **Western culture** tends to place more value on senders than on receivers, and on the content rather than the context of a message, like the Transmission Model. These cultural values are reflected in our definitions and models of communication. Western culture also influences communication within the healthcare domain. However, you may not have been socialized within a Westernized culture, and you may not be caring for someone who was socialized within a Westernized culture. Therefore, it is important to reflexively examine how your own culture, beliefs, and norms influence your communication, and to be aware of how you communicate.

A key principle of communication is that it is **symbolic**. This means that the words making up language systems do not directly correspond to something in reality. Instead, words stand in for or *telegraph* something. The fact that communication varies so much among people, contexts, and cultures illustrates the principle that meaning is not exclusively inherent in the selection of words. For example, let's say you go to France on vacation and see the word *poisson* on the menu. Unless you know how to read French, you will not know that the symbol (word) is the same as the English symbol *fish*. Those two words don't look the same at all, yet they symbolize the same object. If you went by how the word looks alone, you might think that the French word for fish is more like the English word *poison* and avoid choosing that for your dinner. Putting a picture of a fish on a menu would definitely help a foreign tourist understand what they are ordering, because the picture is an actual representation of the object rather than a symbol for it.

All symbolic communication is **learned, negotiated, and dynamic**. You know that the letters *b-o-o-k* refer to a bound object with multiple written pages. You also know that the letters *t-r-u-c-k* refer to a vehicle with a bed in the back for hauling things. But if you learned in school that the letters *t-r-u-c-k* referred to a bound object with written pages and *b-o-o-k* referred to a vehicle with a bed in the back, that would make just as much sense, because the letters don't actually refer to the object – the word itself only has the meaning that is assigned to it.

Everyone is **socialized into different languages**, but we also speak differently based on the situation we are in. For example, in some cultures it is considered inappropriate to talk about family or health issues in public. However, in other cultures, it wouldn't be considered odd to overhear people in a hospital waiting room talking about their loved ones who are currently in surgery. Additionally, some communication patterns are shared by very large numbers of people and some are particular to groups – nurses, for example, who have their own terminology and expressions that might not make

sense to others. These examples aren't on the same scale as differing languages, but they still illustrate how communication is learned, and how rules and norms influence how we communicate.

ATTRIBUTION STATEMENT

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THEORETICAL APPROACHES TO COMMUNICATION AND INTERVIEWING

In addition to models of communication, many **theoretical approaches** can be used to inform your communication with clients and families. The theoretical approach you select may depend on the client population you work with, the institution you work in, and personal preference based on your expertise and experience.

Common approaches that align with nursing and therapeutic communication are a trauma-informed approach, a relational inquiry approach, and an anti-racist approach. The following sections provide an overview of each approach with an accompanying case study as an example.

TRAUMA-INFORMED APPROACH TO COMMUNICATION

It is important for nurses to engage in communication from a **trauma-informed approach**, which involves integrating an understanding of the need for:

- physical and emotional safety
- choice and control
- empowerment

(Trauma-Informed Practice Guide, 2013, p. 12).

A trauma-informed approach can be used as one part of therapeutic communication. It involves emphasizing confidentiality, identifying the interview purpose, letting the client set the pace of the interview and shaping it based on their needs, and engaging in collaborative intervention so that the client is in control and empowered. As you apply this approach, you should always be thinking about how you can promote safety, control, and choice for the client.

Given how pervasive trauma is in clinical practice, a trauma-informed approach makes sense to incorporate into your communication and **way-of-being** with clients. This kind of approach is especially useful because you will often not know who has experienced trauma or the circumstances of their trauma. Trauma includes the emotional consequences of a distressing event (Centre for Addiction and Mental Health [CAMH], n.d.). Many circumstances can lead to trauma, including child abuse and neglect, sexual assault and intimate personal violence, bullying and harassment, as well as events such as car accidents, a death of someone close to you, natural disaster, and war.

Points of Consideration

Indigenous populations

Among Indigenous populations, historical and intergenerational trauma caused by Canada's oppressive colonial policies and practices as well as the destructive effects of residential school systems takes the form of unresolved grief and trauma passed from one generation to the next (O'Neil et al., 2016; Mash et al., 2015). It has also led to a silencing of experiences (O'Neil et al., 2016), impacts on Indigenous identity (Lavallee & Poole, 2010), and has caused feelings of worthlessness, self-hatred, fear, and powerlessness (Chrisjohn & Young, 2006; Health Council of Canada, 2012), as well as mental health issues including anxiety, depression, post-traumatic stress disorder, and substance use and addictions (Assembly of First Nations, 1994; Brave Heart, 2003; Chrisjohn & Young, 2006; Mash et al., 2015; O'Neil et al., 2016).

Because the trauma-informed communication approach assumes the presence of trauma, it does not require the client to disclose their experience and thereby risk re-traumatizing them through repeated disclosure (Trauma-Informed Practice Guide, 2013).

See **Case Study 1** for an example of a trauma-informed approach to interviewing.

CASE STUDY 1

A 19-year-old client presents alone at urgent care. The reason for seeking care noted on the client's chart is: pain, swelling, and bruising on index and middle digits of the left hand, suspected fracture. Upon entry into the examination room, the nurse observes healed bruising under the client's right eye and contusions on the client's neck.

RN: Hello Franco Alonso, my name is Pita Kora, I will be your registered nurse today. You can call me Pita and my pronouns are she/her. What would you like me to call you and what pronouns do you use?

Client: Franco and he/him is fine.

Rationale: Introduce self using first and last name and explains designation – this action promotes accountability for your actions, as it demonstrates that you are taking responsibility through disclosure. Asking what the client would like to be called and their pronouns contributes to the client's sense of control and wellbeing. It also conveys respect for their chosen identity.

RN: Everything we talk about will remain confidential and will only be discussed among healthcare team members involved in your care.

Rationale: This emphasizes confidentiality, including the parameters of who will be privy to the information. This is important to disclose and does not mislead the client to believe that any information they provide will end with you. Indeed, as a nurse you are required to report the data you collect. This honesty is especially important in a trauma-informed approach to build trust and ensure safety.

Client: Ok

Rationale: In this case, you wait for the client to acknowledge your statements, which conveys respect.

RN: Today I will ask you some questions related to your injury and then I will conduct a physical assessment. I will explain all steps as I go along. It will take about 15 or 20 minutes. Does that work for you?

Client: I think so...

Rationale: By providing the client with the purpose and general plan of the interview, you share

control and minimize unpredictability. By asking the client if it works for them, you include them in the process and convey collaboration. Certainty and control are important parts of creating a safe space for dialogue.

RN: Can you tell me about what happened to your fingers, Franco?

Client: They were crushed in a car door. It really hurts. I think it may be broken.

Rationale: In this case, you ask an **open-ended question** without assumptions. This approach is better to begin with than a series of **closed-ended questions** directed by you. In this case, it is important to allow the client to share their story in their own words.

RN: Ok. I'm sorry to hear. That sounds painful. We will assess for any fractures. How long ago did this happen?

Rationale: You express empathy by responding to what the client said, instead of how the fingers look. It is important to respond to what the client is telling you to build trust. Also, the statement "we will assess for any fractures" offers the client reassurance that the injury will be attended and also acknowledges the initial concern that "it may be broken." It is important to acknowledge the client's concern and not dismiss their concern.

Client: Last week. I didn't think much of it at first, but the swelling hasn't gone away and the bruising seems to be getting worse. I wasn't sure if I should come.

RN: Ok, sure, I can understand that. I noticed some other bruises under your right eye and on your neck. Are they related to your finger injury?

Rationale: You convey empathy by stating that you can understand the client's choices/decisions without judgement. You ask a **closed-ended question** about other injuries but should allow the client to respond at their pace.

Client: Not really. I mean it happened around the same time but they aren't related.

RN: Ok [allow for silent pause].

Rationale: Silence can be a powerful form of communication. It works in two ways in a trauma-informed approach: first, it conveys to the client that you are unhurried and invested in what they are saying; second, it can give the client an opportunity to think through their responses, which can alleviate pressure on the client and promote their self-determination.

Client: It's kind of a long story. I'm sure you're busy.

RN: I'll make time. Tell me more.

Rationale: The client may be testing your interest and investment to gauge the level of trust. It is important to foster trust within the client and let them know you are reliable. If this isn't possible at that moment, explain to the client why you may not have the time but when you will have the time. For example, "I have an urgent matter down the hall, but I will return in 5

minutes to discuss further.” In such cases, it is important to follow up on your promise and not let the client down, because this is likely to damage any trust built.

SUMMARY

A trauma-informed approach creates a **safe space** for clients to engage in conversation and fosters control and choice. It **does not require the client to disclose trauma**. However, it creates a space in which the client may feel safe to speak about trauma, if relevant, at their own pace.

ACTIVITY: CHECK YOUR UNDERSTANDING



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RELATIONAL INQUIRY APPROACH TO COMMUNICATION

Relational inquiry is defined as “the complex interplay of human life, the world, and nursing practice”.¹ This means that nurses must avoid looking at the client on a merely individual level.² As per Doane and Varcoe, drawing upon relational inquiry involves the following elements of communication:

- **Intrapersonal** – communicating with the client in a way that allows you to assess what is occurring **within** all people involved (the client, you, and others).
- **Interpersonal** – communicating with the client in a way that allows you to assess what is occurring **among and between** all people involved.
- **Contextual** – communicating with the client in a way that allows you to assess what is occurring **around** the people and situation involved.

Relational inquiry is a kind of lens you can use to perceive the world. In contrast to an individualist approach, which privileges the individual as accountable for their actions and behaviours, relational inquiry brings into focus the internal dialogue of the client, their social system, and the broader context that influences their actions and your actions as a nurse.³ This approach to therapeutic communication is important because it can help you understand the client’s situation more fully, focus on what is important to them, and collaboratively work with the client to integrate this knowledge into the care.

See **Case Study 2** for an example of a relational inquiry approach to interviewing.

CASE STUDY 2

An 8-year-old client, who uses the pronouns he/him, attends a pre-operative day surgery unit for tonsillectomy (tonsil removal) with a parent present. The client has a history of 6 strep throat infections with antibiotic treatment in the last 18 months. The client has no previous history of surgery or anaesthesia.

RN: Hello Peter Lin, my name is Ahsan Khan, I am a registered nurse. I will be caring for you until you go into surgery and then a surgical nurse will take over your care. You can call me Ahsan. What name would you like me to call you?

Client: Peter.

Rationale: You introduce yourself using first and last name and explain designation – this action promotes accountability. You explain the extent of the care being provided, including

1. (Doane & Varcoe, 2015, p. 3)

2. (Doane & Varcoe, 2015)

3. (Doane & Varcoe, 2015)

when it will end and who will take over care for the client at different stages of their procedure. This includes the client in the care plan and minimizes uncertainty about care provision.

RN: Okay, Peter. The information you share with me will only be shared with the healthcare team involved in caring for you. Before we begin, who is with you today?

Client: It's my mom.

Rationale: You explain confidentiality at a developmentally appropriate level for an 8-year-old. Asking the client "who is with you today" allows the client to identify their relationship to their caregiver in their own words.

RN: [directed to mother] Hello, what would you like me to call you?

Client's mother: Please call me Wei.

Rationale: This approach includes the mother in the care and acknowledges her participation. Some providers refer to the parent as mom or dad as this reinforces the client (child) as the recipient of care and is also convenient for the provider for easy reference. However, calling the parent by their preferred name builds trust and rapport, acknowledges their humanity, and identifies them in the care process.

RN: Okay, Wei. [directed to both client and client's mother] I will collect some information from you and then do a physical exam. It should take about 10 minutes. I can see in your chart here that you are scheduled for a tonsil removal and that you have signed a consent form. Can I answer any questions you have before we proceed?

Rationale: Repeating the preferred name of the client's mother helps you remember the name, while also acknowledging the mother's request. You offer the client and mother a timeline and plan to help them anticipate events. You invite any questions before conducting the subjective data collection. This can be a helpful tool for you to gauge the client and can also alleviate concerns up front.

Client and Client's mother: Not really.

RN: Ok. Can you tell me about how you are feeling today, Peter?

Rationale: This question invites an intrapersonal response as it attends to feelings and emotions for the client. Most importantly, it acknowledges the importance of his thoughts and emotions as part of their care (rather than ignoring them) and gives you the opportunity to respond to any concerns.

Client: A little nervous. Will I be able to feel anything during surgery?

RN: No, you won't feel anything during surgery. We will give you some medicine to put you into a deep sleep and when you wake up it will be over. We will also be giving you some medication for pain.

Rationale: Your response attends to the client's concern directly by providing a definitive

answer. In this case, you also anticipate the client's concern for pain as the concept may not be well understood, given the developmental stage.

RN: How are you feeling, Wei?

Client's mother: I'm little nervous to give Peter pain medications.

Rationale: The question invites the mother to share intrapersonal concerns about the client's surgery. This conveys to the mother a family-centred approach, whereby they are also a care recipient.

RN: Tell me more about your concern.

Client's mother: Well, you read so much nowadays about opioids and addiction problems caused by prescribed medications. I'm worried about Peter.

Rationale: This approach invites discussion without supposition.

RN: I can understand your concern. The pain medications the anaesthesiologist administers during the surgery are short-acting, only a couple of hours. The anaesthesiologist will speak with you just before the surgery and you can ask more specific questions at that time. After the surgery is over, the surgical nurse will make sure Peter is comfortable and will likely give him medication for pain and swelling. You can continue this treatment when you are home with Peter. Both acetaminophen and ibuprofen are over-the-counter medications and not opioids, nor are they addictive. The surgical nurse will give you specific instructions about discharge care as well as a handout. If you don't get this information, feel free to ask.

Rationale: In this case you respond directly to the mother's concern about pain medication while anticipating the plan of care and other points of interface with the healthcare system. This offers reassurance about future opportunities to ask and clarify concerns. Importantly, in addition to letting the mother know what to expect, you also invite the mother to ask questions. This validates the mother's concern and also alleviates others in the event they do not provide information.

Client's mother: Ok, that's reassuring. I have two kids home sick from school today with the flu. Will that be an issue for Peter?

RN: It could be. Hand-washing and keeping some space from each other if possible, will be important to minimize the spread of germs. Peter will be more susceptible to getting sick after surgery.

Rationale: This explanation responds directly to the mother's question and offers strategies to reduce the risk of spread of germs. The response is also in everyday language, free from professional jargon.

Client's mother: Oh boy, I'll try.

RN: Tell me about your support system to help you manage at home.

Client's mother: I have a good support system. My sister is really helpful with the kids, and she's in town to give us a hand.

Rationale: In the context of this case scenario, this question assesses interpersonal relations by asking about support systems for managing this situation.

RN: That sounds like a helpful support. Are there other resources that would be helpful to you?

Rationale: This question helps assess the contextual relations through the identification of resources, and contextual issues that may require attention in this scenario. It invites further discussion about factors to consider in Peter's care and sheds light on context for the dyad.

Client's mother: Well the thing is that this has all come at a difficult time. I'm transitioning jobs, so money is tight right now. I don't have extra room in the budget for a sitter. I'm glad my sister is coming, I just don't know how long she can stay. I guess my parents could help in a pinch, but they are getting older and the kids are a lot for them to manage. And poor Peter has been sick so much lately. On one hand, I'm glad Peter will be getting the surgery to prevent other cases of strep throat, but I also feel badly that this is happening at such a stressful time for everyone. And I'm worried about the recovery time.

RN: I can see how that would be stressful. It's going to take a few days for Peter to recover. The important thing will be to avoid the spread of germs as that could extend his recovery time. And you're right that this surgery should help reduce his risk for getting strep throat in the future. It sounds like you have some alternative ideas for support to help you manage the recovery.

Rationale: This response offers empathy and encouragement by acknowledging what the client's mother has shared and their support system. It also offers strategies to minimize recovery, which seems to be a concern identified by the mother.

Client's mother: I do. Thanks.

SUMMARY

A relational care approach attends to the **broader social context** in which clients and their support systems are situated.⁴ Also, as the nurse, you should be aware of yourself and how you influence, and are integrally connected to, the client and the healthcare system.⁵ This approach is an especially helpful tool for family-centred care. It also requires skill and knowledge because it demands active listening and critical thinking. Unlike closed-ended checklists, you cannot predict how the conversation will unfold.

ACTIVITY: CHECK YOUR UNDERSTANDING

4. (Doane & Varcoe, 2015).

5. (Doane & Varcoe, 2015)



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ANTI-RACIST APPROACH TO COMMUNICATION

It is important for nurses to embody an **anti-racist approach** to communication. In order to do so, you need to first understand the concepts of race and racism.

Race has been systemically and historically constructed as a variable of difference, whereby people are ascribed to designated groups based on biology, culture, and/or other characteristics.¹ **Racism** is the ideology and practice of sustaining, maintaining and reinforcing difference based on race², and it results in racialized persons being excluded from everyday points of access **because of their race**.

Anti-racism is the **active process** of changing attitudes, beliefs, practices, and policies with the goal of dismantling systemic hierarchy and oppressive power.³ An **anti-racism approach** involves:

- Identifying and challenging racism within institutions.
- Taking specific and directed action towards eliminating racism.
- Recognizing self as an agent for change towards equity.

The focus of anti-racism is acknowledging and working to address **power inequities** and systemic bias predicated on race as well as unearned privilege that is afforded to non-racialized people. Linked with racism is the concept of **white privilege** which refers to advantage afforded to those who are to non-racialized over persons of other racial backgrounds. It does not mean that every white person is rich, healthy, or living a lavish life. In a paper entitled “White Privilege: Unpacking the Invisible Knapsack”,⁴ lists several daily occurrences that are privileged based on race. For example, when applying for a mortgage, skin colour will not bias financial credibility when non-racialized people are applying, but it can be a significant determining factor for those of other races. Recognizing white privilege can often be conflated with feeling guilty about race, but this is not the aim. The focus on individual guilt deviates the conversation and intention of anti-racism, which is ultimately to dismantle racist structures that subjugate and discriminate against racialized people.

Nurses play an important role in adopting and embodying an anti-racist way-of-being within their respective institutions. As a nurse, you must take an anti-racist approach in your practice and advocate on behalf of your clients when you see racism. As such, communication is essential to demonstrating anti-racism. It often begins with self-reflection and consideration for the perspective of others. See **Case Study 3** for an example of an anti-racist approach to communication.

Case Study 3

1. (Bakan & Dua, 2014).

2. (Bakan & Dua)

3. (Alberta Civil Liberties Centre, ND)

4. McIntosh (2003)

A nurse (RN1) receives report from a colleague (RN2). During the night shift, a client was admitted for generalized abdominal pain, and elevated blood pressure and heart rate. At this time, the etiology is undetermined, but the client is scheduled for a CT scan shortly.

RN 2: Hi Rita, it was a pretty quiet night. We just admitted a patient, I can't even pronounce her name, in bed 2, for generalized pain. She says it is in her abdomen, but who knows what is going on. She's giving me a lot of attitude, you know how it can be. If you ask me, I think we should have sent her home and told her to come back if things get worse.

RN1: Why is that?

Rationale: RN1 recognizes that there may be some underlying racist attitudes, and attempts to open up the conversation.

RN2: Well you know what these people are ... they come to emerg for every little complaint, over-dramatizing everything. They don't care about the costs of a visit to the emergency room.

RN1: Lorna, I'm uncomfortable with you referring to this patient as 'these people'. Your tone and choice of words insinuates that because of how the client looks and their culture that we should dismiss their complaints about pain.

Rationale: RN1 states how they feel using "I" statements and specifically refers to the racist language that RN2 used. RN1 also uses direct language to identify passive actions of RN2.

RN2: Oh no, that's not what I meant, I am not a racist, I was not trying to say it like that. I just meant that some people are more likely to take advantage of free health care than others.

RN1: I know this might be a difficult conversation to have, but referring to a client as "these people" and "taking advantage of the system" is racist, especially since you have attached it to the patient's race and culture.

RN2: But that's not what I meant.

RN1: It might not be what you meant, but the words you chose and the meaning are racist, and not acceptable. Considering our conversation, it would be good that I request our manager to organize a workshop for all of us about racism and language. Additional training will illuminate how language and beliefs like "taking advantage" are micro-aggressions that become pervasive and ultimately lead to poorer treatment and access to healthcare for racialized clients. It's important to reflect on our communication skills and ensure we are not using oppressive language in our workplace.

Rationale: RN1 is very clear in identifying the communication as racist, but also doing so a respectful way. Even RN1's language is inclusive in terms of the group responsibility when referring to "our" workplace.

Summary

It is important to embody an anti-racist approach to communication. It often begins with self-reflection and consideration of other peoples' perspectives. This approach involves an active process

of changing attitudes, beliefs, practices, and policies with the goal of dismantling systemic hierarchy and oppressive power. As a nurse, you must acknowledge and work to address power inequities and systemic bias predicated on race as well as unearned privilege that is afforded to non-racialized people.

KEY TAKEAWAYS

Key Takeaways

- Communication refers to the sharing of information, ideas, and feelings, and is typically intended to foster mutual understanding.
- Communication involves many forms including verbal, non-verbal, and written.
- Professional communication is important to your development as a nurse.
- This chapter introduced three models of communication: the Transmission, Interaction, and Transaction Models.
- Trauma-informed, relational inquiry, and anti-racist approaches are common theoretical methods that align with nursing and therapeutic communication.

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CHAPTER 2 – THERAPEUTIC COMMUNICATION AND INTERVIEWING

LEARNING OUTCOMES

By the end of this chapter, you will:

- Identify indicators of therapeutic communication consistent with the College of Nurses of Ontario “Therapeutic Nurse-Client Relationship” practice standard.
- Identify the role of the interview for subjective data collection.
- Apply the principles of the communication process involved in interviewing.
- Examine effective techniques of communication.
- Analyze interviewing techniques that are respectful of clients and families.
- Integrate developmental considerations into communication.
- Explain the role of cultural safety in therapeutic communication.

INTRODUCTION: THERAPEUTIC COMMUNICATION

Therapeutic communication is at the foundation of the nurse-client relationship as reflected in **Figure 2.1**. It is different than the conversations you have with friends, peers, family, and colleagues. Therapeutic communication has a **specific purpose** within the healthcare context. It is intended to develop an effective interpersonal nurse-client relationship that supports the client's wellbeing and ensures holistic, client-centred, quality care.



Figure 2.1: Therapeutic relationship.

The word “**therapeutic**” is related to the word therapy: it means having a restorative and healing effect on the mind and body as well as doing no harm. It is important to consider how you communicate and how this affects the client.

Points of Consideration

Learning Therapeutic Communication

Therapeutic communication is a learned activity that requires knowledge and continued practice and self-reflection.

In this chapter, you will first learn about nurses' accountability related to therapeutic communication,

and then you will learn about the principles, approaches, and strategies used in therapeutic communication in the context of a client interview.

THERAPEUTIC COMMUNICATION: CNO STANDARD STATEMENT

Nurses are accountable to develop an effective nurse-client relationship. Therapeutic communication is **one of four standard statements** in the Therapeutic Nurse-Client Relationship: it is used to “establish, maintain, re-establish and terminate the nurse-client relationship” (College of Nurses of Ontario [CNO], 2019a, p. 5).

In your new role as a nursing student and your future role as a registered nurse, you must be aware of the CNO (2019a) **indicators of therapeutic communication** and understand your role in meeting this standard: Therapeutic Nurse-Client Relationship, Revised 2006.

For example, the indicators specify how to introduce yourself, how to refer to the client, and how to communicate with the client. You are **legally obligated** to practice in accordance with the CNO standards, or nursing standards in your region.

Throughout this chapter, you will learn to apply and interpret these indicators in the context of nursing practice and the client interview.

THE CLIENT INTERVIEW

The client interview is an important component of nursing practice and involves several sources as reflected in **Figure 2.2**. It involves communicating with the client – who is considered the **primary source** – to collect **subjective data** (i.e., information that the client shares with you). The client interview may also involve collecting data from **secondary sources** such as family, friends, **care partners**, and other healthcare providers. It is part of your assessment in which you learn about the client and combine these collected data with objective data (information that you collect when performing a physical exam).

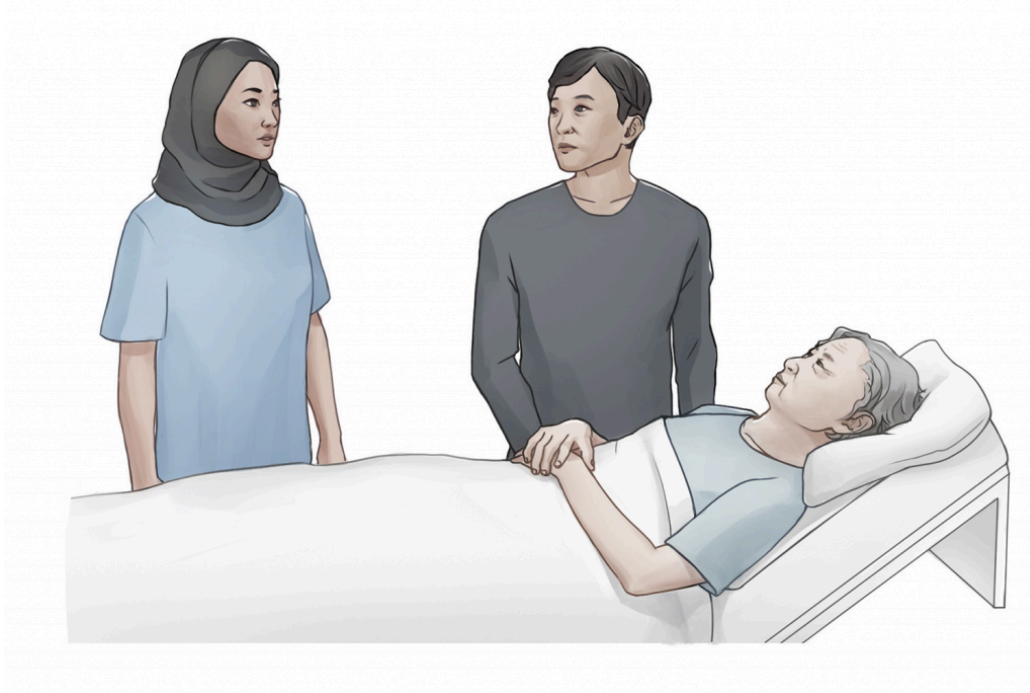


Figure 2.2: Interview sources.

As a nurse, you must ensure that the client interview is informed by the **CNO (2019) Standard on Therapeutic Nurse-Client Relationship**, because therapeutic communication and relationships are the foundation of an effective client interview. To meet this standard, you must think carefully about how to communicate while conducting the client interview.

The importance of **good communication** cannot be overstated. It is a foundational pillar of a good interview. The interview often serves as the impetus for therapeutic action. For example, without a client disclosing chest pain, it would be difficult for you to interpret what is wrong or ailing the client. The care provided by nurses is contingent on the accuracy of the data they collect, so nurses must develop their relational skills to accurately and holistically gather useful data from clients. If data are lacking, nurses are limited in providing effective care. For example, clients may not share certain problems if they are unsure whether you care or are interested. Also, clients may be afraid to reveal

relevant health information because they fear judgment or ridicule, which could impede your ability to address their health issue.

The nature of the interview is influenced by the **interview purpose**. For example, an interview may be short and focused, or it may be more detailed and comprehensive, depending on the client's health needs/reason for seeking care. The interview purpose is often influenced by where you work, for example an acute or primary care setting. No matter what the purpose, there are common principles and strategies to incorporate when conducting the interview, as detailed in the upcoming sections.

Points of Consideration

Care partners

The term *care partners* refers to family and friends who are involved in helping to care for the client. They may be referred to as informal caregivers or family caregivers, but care partners is a more inclusive term that acknowledges the energy, work, and importance of their role.

ACTIVITY: CHECK YOUR UNDERSTANDING



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ATTRIBUTION STATEMENT

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The Complete Subjective Health Assessment by Jennifer L. Lapum, Oona St-Amant, Michelle Hughes,

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PREPARING FOR THE INTERVIEW

You should review the **client's existing health record/chart** (if applicable) so that you have a general overview of the client's main health needs/reason for seeking care and health history. If the client is already admitted, this review will not only give you an overview of the health history, but also their last 24 hours. This is an important first step for several reasons:

- It conveys your interest and competence as a provider.
- It allows you to follow up on missing data.
- It saves the client from repetition.
- It allows you to identify any changes in the client's health status.

You should also consider how to leverage the **environment** of the interview location and your position within the space. The client interview is often conducted in locations such as clinic rooms, hospital rooms, emergency rooms, and community spaces such as the client's home. You should attend to the following principles:

- Create a **quiet location** so that both you and the client can hear and communicate. Some possible strategies to reduce sound may include closing the room door, closing the curtains, and turning off radios and televisions.
- Establish a **welcoming environment**, which may include offering the client a place to sit and avoiding physical barriers between you and the client such as a desk.
- Attend to the **client's physical comfort**, which may include offering them a drink of water and inviting them to take their coat off or have a place for them to put their bag/purse. Additionally, if they are in bed, you should ensure that they are comfortable and ask if they want to sit up, if they are permitted.
- Create an **inclusive space** in which care partners are invited to be part of the interview based on the client's wishes.
- Ensure a **private space** so that the client feels comfortable to share personal information and that this information is kept confidential. Sometimes it will not be possible to ensure a completely private space, such as when a curtain is the only barrier. In this case, try to avoid using the client's name and other client information loudly so that others can't overhear.
- Maintain **professional boundaries** (CNO, 2019a) this facilitates a trusting and therapeutic relationship between nurse and client. You must understand your professional role and ensure that your relationship with the client does not become personal (e.g., meeting the client outside of work hours, disclosing personal information, or accepting/exchanging gifts).

In preparation for the client interview, you must first be aware of the legislation and nursing standards concerning **privacy and confidentiality**. The Personal Health Information Protection

Act (2004) states that clients have the right to have their personal health information kept private, and healthcare professionals are legally required to keep this information confidential. You must emphasize that client data is kept confidential and only shared with relevant members of the healthcare team directly involved in the client's care. You may want to re-emphasize confidentiality when addressing sensitive interview topics such as trauma and violence, sexual health, and substance use. The client owns their personal health information; as a custodian of this information, you must request permission before disclosure (CNO, 2019b). However, there are certain situations where consent for disclosure is not required (e.g., "to eliminate or reduce a significant risk of harm to a person" [CNO, 2019b, p. 7]).

Points of Consideration

Abuse and neglect

In certain conditions, a nurse must disclose personal health information. You are **legally required** to report suspected child abuse or neglect, and elder abuse when the person lives in a retirement or a long-term care home in Ontario. You must report to a children's aid society "if you have reasonable grounds to suspect that a child is or may be in need of protection" (Ontario Ministry of Children, Community, and Social Services, n.d.). For a client in a retirement home, you must report to the Registrar of the Retirement Homes Regulatory Authority; and for a client in a long-term care home, report to the Director at the Ministry of Health and Long-Term Care (Community Legal Education Ontario, 2019). You must also report to the College of Nurses of Ontario (2020) if a client discloses or you observe a "nurse who poses a serious risk of harm to patients" (sexual abuse, incompetent care, physical or mental incapacity to provide safe care, or professional misconduct).

ACTIVITY: CHECK YOUR UNDERSTANDING



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SELF REFLECTION PRIOR TO THE INTERVIEW

Like everyone, nurses are susceptible to stress, sadness, anger, and an array of other emotions. Despite good intentions, your communication will be strongly influenced by your mood, thoughts, and emotions. **Self-reflection** is an important tool for **recognizing your emotional state** and **minimizing unintentional miscommunication** with clients, i.e., non-therapeutic communication. See **Figure 2.3**.



Figure 2.3: Self-reflection

See **Table 2.1** for strategies on how you can self-reflect before commencing the client interview.

Table 2.1: Self-reflecting on emotions and thoughts.

Reflective Practice	Consideration
How are you feeling?	Nurses are not exempt from life circumstances that can cause uncomfortable emotions like sadness, anger, frustration, as well as other emotions such as happiness and gratefulness. While it may be impossible to put aside your emotions, having a sense of your emotions and their cause is a very powerful tool to avoid inadvertent miscommunication.
What is occupying your thoughts?	It can be helpful to step outside of the narrative in your mind. It is not abnormal for a thought to pervade your thinking, but suspending such thoughts and being in the moment with the client can assist with better communication. Consider if something is weighing on you. Are you ruminating about an event, a person, an idea?
In what ways are you physically expressing your emotions and thoughts?	Your emotions and thoughts are sometimes physically expressed through facial expressions, hand gestures, and body language. Can someone tell that you are happy or sad by looking at you? Being aware of the physical expression of your emotions and thoughts can assist you in your communication with others and enable you to convey emotions like empathy, compassion, and concern.
How is your health and wellbeing?	Often physiological and psychological/emotional events like hunger, fatigue, body aches, and sadness can shape your mood. Reflect on how you are feeling in relation to your body and mind and pay attention to your body's cues.
What is the environment surrounding you?	Even when you think you are accustomed to the work environment, subtle triggers can affect your ability to effectively communicate. A beeping machine, foul smell, or bright lights may affect your ability to focus, show concern, and actively listen. Reflect on yourself in relation to the environment and consider what factors you can and cannot control.

As you self-reflect, consider that the **healthcare environment often intensifies emotions** for clients and their families. It can be a place where people experience pain, discomfort, and stress. Clients may hear bad news and confront truths about themselves, or experience intense joy and relief. Because such extremes can exist in the healthcare space, the client is often more attune to you (the provider) than you may be aware. The client may be telegraphing your body language or intuiting your choice of words. For this reason, **providers need to be self-aware** and temporarily suspend their own needs in order to authentically connect with the client.

Points of Consideration

Mindfulness

Mindfulness can be a useful strategy for connecting with clients and authentically being fully in the moment as they respond. It's easy to get caught up in the fast-paced clinical environment and be distracted by preceding events. Clients pick up on distraction and this can undermine trust.

Mindful meditation has been proven to reduce stress among healthcare professionals, including nurses. Once learned, it can be used at any time, and can improve your therapeutic communication with the client.

BEGINNING THE INTERVIEW

There is a standard way to begin interviews so that the client knows who you are and why you are there.

Introducing yourself and addressing the client

Begin by introducing yourself by **name** and **category** to the client, and determine how the **client wants to be addressed** (CNO, 2019a). It is useful and inclusive to include your own pronouns and ask what pronouns the client uses. For example, a nurse may say, “Hello, I am Mac Li Ken Ji. I am a registered nurse. Please call me Mac. My pronouns are he/him. How would you like me to refer to you and what pronouns do you use?” It is important not to use the term “preference” when referring to pronouns and gender as these are not preferences.

Because *registered nurse* is a **protected title**, you can only refer to yourself as a nurse when you are a member of the College (i.e., the College of Nurses of Ontario). If you are a **nursing student**, you should identify your category based on your institutional requirements. For example, you may consider identifying the year of the nursing program you are in (e.g., nursing student year one, nursing student year two, nursing student year three, nursing student year four). For example, in year one of the program, you may say, “Hello, I am Misa Rodriguez. I am a nursing student year one. I am working with your nurse, David, today.”

Identifying the purpose of the encounter

As per CNO (2019a), part of the introduction phase of the client interview is to **identify your role**, which involves the purpose of the encounter. You should also notify the client that any information collected will be kept confidential and if applicable, identify who the client’s information will be shared with. Nurses often let clients know that they will also be taking notes.

Here are some examples:

- **Example 1:** I want to interview you about your illness. It will take about 10 minutes and will begin with me asking you some questions about how you are feeling. Is that okay? [client: yes]. I also want to let you know everything that you share will be kept confidential between myself and the healthcare team who are involved in your care, which currently includes the physicians and the physiotherapists. [client: okay]. Please do note that I will be taking notes as we talk and I will be asking you questions that help me understand how your health concerns and how best to care for you today. If you have any questions, feel free to ask at anytime.
- **Example 2:** I see that you came into the clinic because you have been coughing. Before the physician comes in, I want to ask you a few questions related to your cough. It will take about 10 minutes. Is that okay? [client: yes]. I also want to let you know everything that you share will be kept confidential between myself and the healthcare team who are involved in your

care, which includes myself and your physician at this point. [client: okay]. Please do note that I will be taking notes as we talk and I will be asking you questions that help me understand how you are feeling, your health concerns, and how best to care for you today. If you have any questions about my questions, feel free to stop me and ask.

See **Film Clip 2.1** and **2.2** demonstrating an effective and ineffective introduction to the patient interview.



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Film Clip 2.1: Effective interview introduction.



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Film Clip 2.2: Ineffective interview introduction.

Points of Consideration

Name and category

As a health professional, you are legally required to introduce yourself by your first and last name and your category. By using your full name, you relay accountability and take responsibility for your work. There are situations when nurses do not use their full name or use a pseudonym, which is permitted as long as the employer is aware and the College of Nurses of Ontario is able to identify you through your employer (College of Nurses of Ontario, 2019c).

ACTIVITY: CHECK YOUR UNDERSTANDING



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TYPES OF INTERVIEWING QUESTIONS

There are three types of questions that guide the client interview.

1. Closed-ended questions
2. Open-ended questions
3. Probing questions

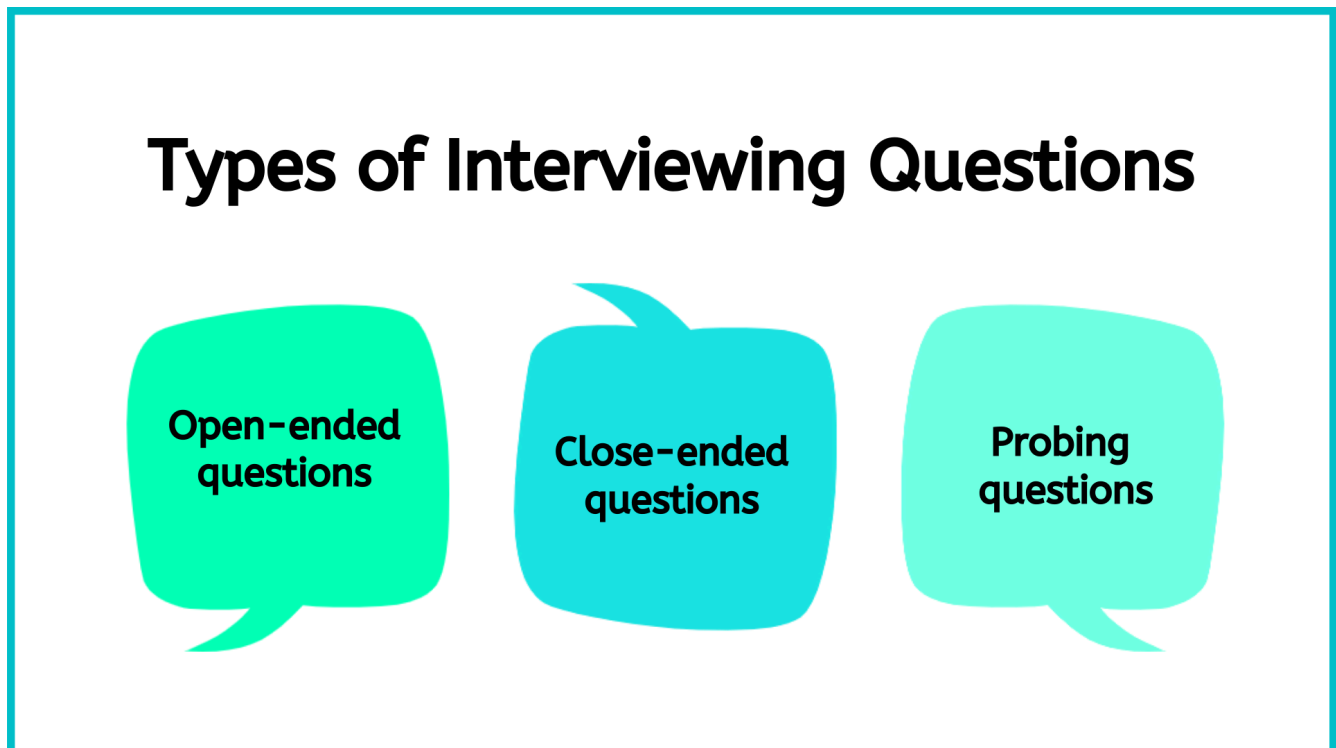


Figure 2.4: Types of interviewing questions

Closed-ended questions are direct questions that you ask when you are **seeking precise information**. These types of questions typically generate a short answer and do not facilitate a dialogue. Here are some examples in which the answers are typically one word:

- “Do you smoke?”
- “Have you been tested for tuberculosis?”
- “What year were you born?”

- “Do you take the medication as directed?”
- “When did your rash start?”

Open-ended questions are types of questions that **invite the client to share** descriptive answers, open up about their experience, and answer in a way that is most relevant or comfortable from their perspective. In response to open-ended questions, clients typically talk in sentences and may even tell stories (as opposed to the short answers to closed-ended questions). Although clients may provide a short answer, this type of question still provides the opportunity for you to probe further. Here are some examples:

- “What was going on in your life when you first started feeling depressed?”
- “Tell me about when you first started smoking.”
- “How have you been feeling in the past week?”
- “Tell me about the challenges you are having with your medication regimen?”

You should listen to the answer carefully so that you can authentically respond to what the client said and possibly probe further.

Probing questions are types of questions and statements that allow you to **gather more** subjective data based on a client’s response. These types of questions can also be used to summarize and clarify a client’s response or resolve discrepancies that you identify. These questions and statements can be open- or closed-ended. Here are some examples:

- “Tell me more.”
- “How did that affect you?”
- “When talking about your health, you said ‘don’t cross the bridge til you come to it,’ can you tell me what you mean by that?”
- “You said that you are doing ‘well’ since your partner’s death, but I noticed that you are teary eyed as you are speaking about them. Can you talk a bit about that?”

Points of Consideration

Learning how to respond

Sometimes you won’t know how to respond when a client says something. For example, they may say something that you don’t understand or something that surprises you or takes you off guard. You may consider responding with statements like, “Tell me more” or “Tell me more about what you mean by that.” Avoid statements that may conjure judgement such as “why” or “how come” – these statements can be interpreted as a demand for an explanation and make the client feel defensive.

ACTIVITY: CHECK YOUR UNDERSTANDING



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COMMUNICATION STRATEGIES

There are many **communication strategies** that should be used to **facilitate therapeutic communication**. See **Table 2.2** for a list of these strategies and considerations and examples on how they build the therapeutic relationship.

Table 2.2: Communication strategies.

Strategy	Considerations and Examples
<p>Use clear and simple language so the client understands what you are saying.</p>	<p>It is best to avoid or limit medical and professional language that clients may not understand. Remember, knowledge is power; when you use language that others may not understand, it can reinforce subordination and exclusion. By speaking simply and clearly, you include clients regardless of their professional or educational point of reference.</p>
<p>Be an active listener. Active listening is a type of listening that shows you are engaged in the conversation and that you hear and understand what the client is saying. Active listening is important to facilitate your understanding of, and the integration of, client's experiences, preferences, and health goals into their care.</p>	<p>You might show that you are an active listener by using eye contact and having an open posture. You can also use facilitation strategies that show active listening, and also encourage the client to elaborate such as, nodding, and responding by saying "uh huh" and "tell me more." Active listening can also be demonstrated by paraphrasing what the client says, which shows that you are listening and encourages them to elaborate.</p>
<p>Use silence. Silence is a strategy that aids active listening. It can be beneficial in situations where the client is talking about something personal or is struggling to find the words for what they want to say. Clients may also need time to think and reflect after you have asked a question.</p>	<p>Sometimes silence can be uncomfortable, and professionals want to fill the void with words. It is better to show interest and understanding and give the client time to think about how they best want to say what they want to say. If the client seems to be feeling awkward about taking too much time to think, you can say "It's ok. Take your time."</p>
<p>Be empathetic. Empathy is the action of understanding another person's emotions and experiences while suspending your own viewpoint. You have probably heard the phrases "put yourself in someone else's shoes" or "see the world through the eyes of another person." Being empathetic helps the client feel understood and cultivates a trusting and therapeutic relationship.</p>	<p>It is important to imagine what another person is experiencing. You need to be curious and demonstrate interest by responding to what the client is saying (e.g., "Tell me more. How do you feel about it?"). Don't get caught up in following your interview guide – it's important to let the client's narrative shape the interview. When a client is talking about a difficult experience, you may say something such as, "That must be very difficult."</p>

Be **honest**. Part of therapeutic communication involves being authentic and truthful. In order to do so, you should be straightforward with clients while also talking to them in a compassionate manner. If you are talking about a difficult or emotionally laden topic, demonstrate compassion by sitting down, maintaining eye contact, and being aware of your vocal intonation.

Part of being honest involves avoiding **false reassurance**. False reassurance is when you assure or comfort the client about something that is not based on fact. When someone voices fear or anxiety, people tend to automatically respond by assuring them that everything will be okay. An example of false reassurance is when the nurse says, “it will be okay” when a client says, “I am scared I might die.” This kind of response is not honest and does not open up communication. It is more effective and honest to say, “tell me more.” See **Film Clip 2.3** demonstrating false reassurance and **Film Clip 2.4** on how to avoid false reassurance.

You should also avoid **distancing** and **avoidance language**. Distancing is when you attempt to create a false space/distance between a threat and the person (e.g., “the cancer has spread to your brain” as opposed to “your cancer...”). Avoidance language is unclear language (e.g., “your partner didn’t make it” or “they are now at peace”). It’s better to use specific language (e.g., “your partner died”). Being direct demonstrates honesty and ensures clarity for the client.

Demonstrate **unconditional positive regard**, which means accepting and respecting that each client has agency to believe and behave how they want, or feel is best. You don’t have to agree or approve, but your acceptance of their self-determination should not be conditional on its alignment with your beliefs or behaviours.

Using this approach involves accepting that clients are generally doing the best they can. Avoid judging or blaming them for their beliefs, behaviours, or conditions. You should **avoid questions that begin with “why”** as this can imply blame. For example, avoid “why do you smoke?” You can reframe this inquiry as, “tell me about the reasons that you smoke.”

Use **permission statements** to open conversations that may be difficult to talk about. Permission statements are a combination of statements and questions that suggest to the client that an experience or feeling is expected or normal.

One example of a permission statement is: “Often, children your age experience changes in their body that they have questions about.” Another example is: “Clients that have experienced your type of surgery often have questions about sex. Do you have any questions for me?” Another example is: “Many people your age begin to experience problems with urinary incontinence, have you had any issues?”

Ask **one question** at a time so that the client understands it and so that you are more likely to receive a clear answer.

You should avoid asking **multiple questions** at once because this can be confusing for clients. Here is an example: “Tell me about your support system. Your brother seems like he’s a great help, right? Do you have anyone else to support you?” Instead, try it this way to start: “Tell me about your support system?” – then, wait for an answer. You can probe with follow-up questions depending on what the client says.

Be conscious of how your **vocal qualities** influence nurse-client communication. Vocal qualities refer to intonation, speed, and rhythm.

These vocal qualities influence the communication process in terms of the emotions you convey and your interest in the conversation, as well as how a client interprets what is important. For example, speaking quickly can be interpreted as the nurse being in a rush to leave.

Work **collaboratively** with the client during the interview so that they are an active agent with self-determination. By using a relational inquiry approach and working collaboratively, you can focus on what is important to the client.

Part of focusing on what is important to the client involves providing information that they identify as relevant to them. Avoid being authoritative and giving **unwanted advice**, but it’s a good idea to ask if the client is interested in learning more about a topic.



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Film Clip 2.3: Demonstration of false reassurance.



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Film Clip 2.4: Demonstration of how to avoid false reassurance.

ACTIVITY: CHECK YOUR UNDERSTANDING



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NON-VERBAL COMMUNICATION STRATEGIES

Non-verbal communication strategies are ways you **communicate without speaking**, for example through facial expressions, hand gestures, eye contact, and body language. See **Figure 2.5**.



Figure 2.5: Non-verbal communication

In many situations, much of your communication occurs through **non-verbal behaviours**. Non-verbal communication can be a useful strategy for communicating emotions like empathy, compassion, and acceptance. It is often *how* nurses respond, rather than *what* they say, that leaves a lasting impression on clients, so it is important to be aware of how you communicate using non-verbal behaviours.

Non-verbal behaviours **must align with your verbal behaviours** so that clients clearly understand what you are saying. For example, it would be confusing for the client if you had a somber tone of voice, distancing posture, and avoided eye contact while attempting to maintain a therapeutic relationship with the client.

Try to ensure **positioning** where you are both at the same vertical level and a slight angle towards one another. This positioning conveys an open and non-confrontational and non-authoritative space. Whenever possible, avoid standing over the client if they are sitting or lying in bed. It is better to sit down, which also conveys that you have time to listen to them.

There are many models to inform your non-verbal communication. One helpful model is called **SURETY** (Stickley, 2011) reflected as a modified version in **Figure 2.6**:

Stickley's (2011) Model for Non-Verbal Communication

S Sit at an angle to the client
U Uncross arms and legs
R Relax
E Eye contact
T Touch
Y Your intuition

Figure 2.6: The SURETY model.

Points of Consideration

Physical touch

Touch can be therapeutic with clients when used appropriately. It can convey empathy and compassion. You should strike a balance about when it is therapeutically appropriate and when it is an intrusion for clients. It will take practice to learn when touch is appropriate.

ACTIVITY: CHECK YOUR UNDERSTANDING



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CULTURAL CONSIDERATIONS

Therapeutic communication with clients and families requires attention to a person's **culture**. It is important to note that:

- **People are cultural beings.** At a basic level, culture includes a person's beliefs and values. It refers to a person's practices or their way of life. It includes a person's ethnicity, spirituality, and religion, but it is much more than these components.
- Culture is **deeply embedded** in each person and everything they do, including how they communicate and what is meaningful to them. It is essential to understand because it shapes the way we think, feel, and behave. It can determine what is considered taboo, appropriate, and meaningful.
- Culture is **socially transmissible** (Kashima, 2019) meaning that it can be passed from one person/generation to the next, making verbal and non-verbal communication a vital way to impart and share culture. Often, from an Indigenous perspective, culture is not merely the sum of a person's individual characteristics; "it is an emergent property of individuals interacting with their natural and human environment" (Kim, Park, & Park, 2000, p. 67). As a result, culture is not static – cultural patterns are dynamic and shift throughout a person's life.

Cultural safety is an important component of therapeutic communication, because culture is so dynamic and deeply embedded in a person's way of being. In the context of therapeutic communication, you must examine your own culture and how it affects the ways you communicate with clients. This self-awareness is vital to provide culturally safe care to clients and facilitate **health equity** (Curtis et al., 2019).

A **relational approach** can facilitate communication that embraces cultural safety because it relies on your **dialogical engagement** with the client. In other words, nurses should suspend what they assume they know about culture, and let clients direct nurses with regard to how culture is meaningful to them. This approach encourages you to consider the relational interplay (Doane & Varcoe, 2015) of communication, the client's culture, and your own culture. Like everyone, nurses are cultural beings with ethnocentric tendencies – you will tend to view the world and your client from your own cultural perspective. From a relational perspective, you must understand your own culture and your ethnocentric tendencies so that you are positioned to recognize and understand the client's culture.

Part of a relational approach also involves positioning yourself as an inquirer who is in a "space of knowing/not knowing, being curious, looking for what seems significant" (Doane & Varcoe, 2015, p. 6). See **Table 2.3** on how to develop yourself as an inquirer and understand the interplay of your culture and the client's culture.

Table 2.3: Understanding culture.

Your Own Culture	The Client's Culture
How do you define your culture?	
What does a typical day involve for you?	Tell me about your culture.
How does your culture affect your health and illness?	Tell me about a typical day for you.
What are your own biases, attitudes, prejudices that may affect how you care for and communicate with the client?	Tell me about what is important to know about your culture in order to care for you best.
If you were in the client's shoes, what would be important for you to share with your nurse about your culture so that they could better care for you?	How can I provide care to you that is culturally safe?

ACTIVITY: CHECK YOUR UNDERSTANDING



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DEVELOPMENTAL CONSIDERATIONS

A person's age needs to be considered when conducting the client interview. Most importantly, you need to consider a client's **developmental stage**. Developmental stage does not always align with a client's chronological age. With regard to communication, a focus on developmental stage includes attention to areas such as language and cognitive and socio-emotional development. At times, you may need to modify your communication so that you are appropriately engaging with the client at a level they understand.

There are many ways to construct chronological age categories. Broadly, children are considered anyone under 18 and adults are considered anyone 18 and older. More specifically, you could consider the categories used in this resource:

- Young children: clients who are 5 years and younger, including infants (under 1 year), toddlers (1–2 years), and preschoolers (3–5 years).
- Older children and adolescents: clients who are 6–17 years, including older children (6–12 years) and adolescents (13–17 years).
- Adults and older adults: clients who are 18 years and older, including adults (18 years and older) and older adults (65 years and older).

See **Film Clip 2.5** of an expert pediatric nurse speaking about how communication varies between children and adults.



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Film Clip 2.5: Interview with an expert pediatric nurse.

The following sections provide tips on broad chronological age categories including young children, older children and adolescents, and adults including older adults.

YOUNG CHILDREN

You should use a **combination of verbal and non-verbal communication** with infants. Be **constantly aware and adapt** your use and choice of communication strategies based on the infant's response.



Figure 2.7: Young children

Most infants **enjoy hearing the human voice**, and this is how they learn and make sense of language. You should talk to them in a relaxed and pleasant tone of voice even though they cannot verbally respond. It's also okay to use **baby talk** with infants as it can help with language development: baby talk is a type of speaking where you use enhanced vocal intonation and hyperarticulation of sounds such as vowels and consonants.

In terms of **non-verbal communication**, you should have a relaxed body posture, smile, use appropriate eye contact, and gestures with your hands; these techniques are important with all children because non-verbal language can facilitate their sense of safety.

With children, you should **adapt your communication to their developmental stage**. Tailor your language to a level that children will understand, avoiding long complex sentences and instead using short sentences with simple words. Although you may use baby talk with infants, you should use a different approach with toddlers, who often want to be included in the conversation. As children get older, they enjoy receiving compliments and encouragement to connect with them (e.g., “look how much you have grown” or “great job!”).

Because **care partners** (typically parents) are usually present with young children, it's important to involve them so that the child feels safe. Here are some points to consider with care partners:

- While communicating with a parent, the infant or toddler may sit on their parent's lap and/or play with a toy. This introductory communication can help the child get familiar and comfortable with you, particularly at the first meeting.
- Children may behave differently because they are afraid or not feeling well. For example, they may hide behind the care partner or refuse care from the healthcare provider or cry or scream. These behaviours can create stress for the care partners, so it's important to be patient and demonstrate unconditional positive regard.
- Some or all the client interview will be conducted with the care partner when the child is unable to speak or fully articulate. Because care partners are considered a secondary source of data, you should ask them to clarify and elaborate how they know what they are sharing with you. For example, if they say that their baby is in pain, ask how they know this.
- At times during the interview, it may be appropriate to interview the parent without the child present, particularly when talking about sensitive topics.

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OLDER CHILDREN AND ADOLESCENTS

Older children and adolescents are usually at a stage where they can **participate in the client interview** in a more active way and articulate their experiences, emotions, and needs. Thus, it is important to **address them as the client first**, as opposed to the care partner. Care partners are often still involved, but you should offer the child/adolescent the opportunity to speak with you privately at times. For example, you might say to the client: “At this age, I often like to provide time to speak with you alone. Are you okay if I ask your mom or your dad to step out for a few minutes?”

You should continue to use a **combination of non-verbal and verbal language** and communication strategies. In terms of non-verbal communication, use eye contact with a relaxed and open posture that demonstrates interest in what they are saying. Smiling may be appropriate depending on the topic. You should also facilitate the interview using strategies such as nodding and statements that encourage the client to continue sharing (e.g., “uh huh” and “tell me more”). Be aware of your facial expression and vocal intonation to ensure you are conveying empathy, acceptance, and a non-judgmental attitude. You may want to include fun objects or games, or include the child in the assessment process (e.g., “would you like to try tapping on your own knee with this reflex hammer?”).

Adolescents are in a transitional stage where they are still children but are moving closer to adulthood. It is important to recognize and respect their self determination. Additionally, emotional and cognitive capacity will vary from adolescent to adolescent and from situation to situation. Therefore, your **communication strategies will need to shift** based on the adolescent and the situation. Overall, you should convey acceptance, honesty, and respect. Avoid talking to them as a child, as this is often interpreted as demeaning. Some adolescents are old enough to make their own decisions regarding some aspects of their health care: in many jurisdictions, this capacity to consent, which includes being able to understand and weigh risks and benefits, is determined by maturity level rather than by age.



Figure 2.8: Adolescents

When discussing sensitive and intimate topics, it is important to recognize that adolescents often feel self-conscious, embarrassed, and have a fear of being judged. Your communication strategies should **convey acceptance and understanding** of what they are experiencing. You should have an **open and non-judgmental attitude** so that you can cultivate a trusting relationship with the client. Permission statements can be particularly useful as they can help normalize what an adolescent may be experiencing.

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ADULTS AND OLDER ADULTS

Adulthood is a **large age category including everyone 18 years and older**, but there is great diversity within this group. Some adults will have had minimal encounters with nurses and others will have had extensive encounters. Younger adults in their late teenage years and early twenties may share characteristics with adolescents, so you may use many of the same communication strategies. You should also examine and acknowledge your own biases and tendencies to stereotype older adults and constantly re-assess your own assumptions so that they do not negatively affect your communication.



Figure 2.9: Adults and older adults.

With older adults, it is important to **give them time to process** and answer questions, as they may have a slower response time. **Avoid making assumptions** about their hearing or vision or cognitive capacity. Rather, speak in a clear voice and face them while you speak as you would with all clients.

It can be helpful to write down instructions or educational information for older adults, as they are often dealing with substantial quantities of health information.

Some older adults may have a **care partner present** with them because they are managing multiple illnesses and may have cognitive or physical impairments that cause disabilities. When a care partner is present, you should engage in an **inclusive communication** approach. After engaging in the introductory phase with the client, ask about who the person with the client is. If appropriate, you should consider the client and care partner as a dyad in which both are recipients of care, but the client should be your main focus during your assessment. Avoid assuming that care partners can better answer questions for older clients. For example, direct your questions to the client even though the care partner may help answer some of the questions.

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ADDITIONAL CONSIDERATIONS

As a nurse, you will encounter other populations and situations that will require you to thoughtfully consider how to best communicate in a way that is respectful, effective, and therapeutic. You might not even know when you are caring for certain populations, because it may not be obvious, so it is always best to **ground your communication in best practices** (e.g., College of Nurses of Ontario practice standard concerning therapeutic nurse-client relationship). For example, it is not necessarily readily apparent when a language discordance exists, or when a person is experiencing intense emotions, or when a person has a disability.

Language discordance

There will be times when you and the client and/or family **do not speak the same language**. In this case, you need to carefully assess and evaluate their understanding.

Here are some **strategies** to address **language discordance**:

- Speak directly to the client using simple language (no jargon, no medical language).
- Be aware of your non-verbal language and consider how gestures may help the client understand what you are trying to communicate.
- Use pictures and/or have a paper and pen for them to write down notes and questions.
- Consider how best to incorporate the care partner into conversations if they speak the same language as you, but the client does not. Care partners can be an integral part of the care processes and may be constantly translating what is going on for their loved one. Thus, in everyday communication, you may consider engaging the care partner in interpreting for you and the client. For example, it may be appropriate to ask them to interpret when introducing yourself and asking the client about benign and less sensitive topics (e.g., “Are you hungry?” “Can you sit up?”).
- However, sometimes the use of an interpreter is needed. Many healthcare institutions have access to interpretation services, but these can be expensive. You may also have professional colleagues who are trained in the ethics of interpretation and can help.
- Consider using a translating app such as Google Translate that can help you translate one language into another. Although you may not speak the other language, you can show the written translation to the client so that they can read it. Additionally, the client can also type concerns, responses to your questions, and their own questions into the translating app.

Emotions

Clients commonly experience sadness, anger, fear, anxiety, embarrassment, and other **emotional responses** in the context of health and illness. It is important that you cultivate a therapeutic

environment where clients feel comfortable to open up about their emotions. Open-ended questions like “Tell me about how you are feeling” can facilitate discussions about a client’s emotional response. Additionally, you might consider using permission statements to help normalize how the client is feeling and provide an opening for them to speak about emotions. For example, “Clients often experience sadness or anger when they are diagnosed, how are you feeling?”

It is important that you **acknowledge the client’s emotions** and provide space for them to experience the emotions. Avoid changing topics. Give the client time to voice their emotions or even cry. Using silence and active listening are effective communication strategies during these circumstances.

Violence and trauma

Many clients will have experienced **violence and trauma** in their lives such as abuse, bullying, grief or loss of a loved one, or natural disasters or war. You will often not even be aware that they have experienced violence or trauma, so it’s best to use a **trauma-informed approach with all clients**, as discussed in Chapter 1. Approach all clients with the assumption that they may have experienced violence and trauma at some point in their lives. Reflect on how best to help them feel safe and provide them as much choice and control in the clinical encounter as possible.

Some communication strategies that are consistent with a trauma-informed approach include:

- Introducing who you are and why you are there.
- Explaining each step of what you are doing.
- Asking permission to touch.
- Giving the client options on what topic to discuss first.

Communicating with clients about violence and trauma requires knowledge, skill, and experience. This field of study is vast and deep. As you develop foundational communication skills, you will have opportunities to build knowledge about trauma-informed communication. For now, recognize that there is much more to know about trauma-informed approaches and that an in-depth understanding is needed to best care for these clients.

Hearing and visual impairment

You can inquire about the presence of any **hearing or visual impairment** and what is best for the client in terms of communication. For people with hearing and visual impairment, begin by minimizing any background noises or distractions. You should speak in a clear, slightly louder voice, steady tone with a deeper pitch. Avoid shouting and using a high pitch as this can distort sounds and make your words more difficult to hear. You should face the client directly and clearly articulate your words so that they can read your lips and attend to non-verbal cues as necessary. If the client has an assistive device (e.g., glasses or a hearing aid), make sure that they have access to the device.

Intellectual impairment

Some of your clients will have **intellectual or cognitive impairments** that may result in disabilities affecting their ability to learn and reason (e.g., Down syndrome, fetal alcohol syndrome). You should

consider how each client can best participate in communication (e.g., listening, talking, understanding and processing information). You should engage in active listening and determine what is important to the client. Speak clearly and ask simple questions. Speak in a positive tone with a steady pace and avoid speaking slower as this can come across as patronizing. You may encourage them to bring someone with them that they trust, such as a care partner; you should still focus your attention on the client but also create an inclusive space for the care partner to be involved.

Substance impairment

A client under the influence of drugs and substances (alcohol, cannabis, prescribed medications, and/or illegal street drugs) can have altered capacity to think, reason, and communicate. Although some of these substances may be illegal and non-prescribed, it is important to maintain a **non-judgmental attitude** and **convey unconditional positive regard**. As a nurse, it is not your job to judge a client. Rather, you should use a relational inquiry approach to understand the circumstances that have influenced their choices and respect that each client has agency and self-determination.

While the client is under the influence of a substance, use communication strategies that facilitate their capacity to understand what you are saying and communicate with you while maintaining safety. Thus, you should speak clearly and in short simple sentences. Focus on the reason for seeking care or the priority issue. There will be time for a collaborative discussion and health promotion after the effects of the substances have dissipated.

Escalation

Communication is a particularly important strategy to use when your purpose is to **de-escalate a situation**. Escalation can occur in any healthcare situation when clients are encountering intense emotions and experiences entangled with stress, fear, anger, uncertainty, pain, and lack of control. This can lead to the client spiraling out of control, agitation, aggression, and even violence. Contextual factors may include clients who have received bad news such as a diagnosis, clients who are under the influence, and/or clients who are having a mental health crisis. **Attend to your own safety** and be aware of the potential risk factors. It is important to notify a colleague(s) when interviewing a client who is at risk of, or has a history of, escalating.

De-escalation includes ways to reduce and/or prevent escalation. **De-escalating communication strategies** include:

- Acknowledge and value how the client feels and be non-judgmental.
- Avoid downplaying or judging how the client feels.
- Engage in active listening to understand the situation and explore the reason for the escalation.
- Offer genuine interest, concern, and empathy.
- Remain calm and do not allow your voice or non-verbal communications to demonstrate rising emotions.
- Recognize the client's self-determination and collaborate with them on how to address the issue.

- Maintain your safety, but do not act afraid.
- Maintain your professionalism and do not take the situation personally.

Inappropriate communication from the client

There will be times when clients engage in **inappropriate communication**. This kind of communication may include **verbal and non-verbal language** such as inappropriate physical touch, violent or aggressive behaviour, harassing language (e.g., name-calling, threats), and sexualized language. As a nurse, you should **rely on the CNO (2019a) practice standard** about the therapeutic nurse-client relationship. Keep in mind that there is meaning associated with all client behaviour and that you should attempt to understand it (CNO, 2019a).

Consider these strategies when responding to inappropriate client language:

- If applicable, ensure your personal safety. Depending on the situation, this may involve moving toward the doorway or having it in your sight, leaving the room, or calling for help.
- Acknowledge the language/behaviour and clearly let the client know that it is inappropriate, do so in a professional and non-judgmental manner.
- Remind the client that as a nurse you only engage in professional relationships with clients and families.
- Ask the client if their language has something to do with the effects of their health or illness.

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CONCLUDING THE INTERVIEW

Concluding the interview has three main purposes:

- First, to ensure that **you have understood everything** necessary in order to best care for the client.
- Second, to ensure that the client has had the **opportunity to share** what is important to them and add any additional information.
- And finally, to ensure that the client knows what the **next steps** are with regard to their care. Be specific and don't assume the client knows what to expect. Offer them handouts if available so they can review information at home.

As part of the conclusion, you should provide a brief summary of the data you have collected. This summary should reflect what the client said and may include paraphrasing what they said. You might start the summary off by saying "The interview is coming to a close and I would like to share a summary of what we discussed." The length of the summary will depend on the comprehensiveness of the interview and the complexity of the client's needs, but it is usually a few sentences summarizing the pertinent data. This can be followed up by a couple of questions such as "Did I capture what you said accurately?" and "Is there anything else that you would like to share with me that is important to your care?"

Finally, you should discuss the next steps related to the client's care. For example, these may include a physical assessment or having another health professional come in to talk with them. Make sure you ask the client if they have any questions before concluding the interview. Finally, close the interview in a therapeutic way, which may involve using the name that they prefer to be called and thanking them for sharing their information.

KEY TAKEAWAYS

Key Takeaways

- Therapeutic communication is the foundation of the nurse-client relationship.
- Therapeutic communication is one of four standards to “establish, maintain, re-establish and terminate the nurse-client relationship” as per the College of Nurses of Ontario.
- Privacy and confidentiality are important components of the client interview.
- Consider the client interview thoughtfully and use a combination of communication strategies.
- It is important to attend to the client’s developmental stage and their state of mind.

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CHAPTER 3 - INTERPROFESSIONAL COMMUNICATION

LEARNING OUTCOMES

By the end of this chapter, you will:

- Understand the relevance of interprofessional communication.
- Identify the relationship between interprofessional communication and interprofessional collaboration.
- Summarize the principles and strategies of interprofessional communication.
- Examine the factors that influence interprofessional communication.
- Understand the role of communication in the context of interprofessional conflict.
- Explore resources to facilitate interprofessional communication.
- Examine the role of self-reflection in interprofessional communication.

INTERPERSONAL COMMUNICATION

Interpersonal communication can be defined as the process of exchanging messages between people whose lives **mutually influence** one another. This kind of communication involves two or more people who are **interdependent**. For example, the communication you engage in with family, friends, and peers is considered interpersonal communication, as illustrated in **Figure 3.1**. Interpersonal communication builds, maintains, and evolves relationships, so it is foundational to many aspects of everyday life.



Figure 3.1: Example of interpersonal communication

Interpersonal communication is interactive and structured by **social expectations**, including unspoken norms that are assumed or taken for granted during language exchange. These norms are often culturally influenced and contextually relevant, but although they are instituted early in life, they are not immutable – they change and evolve over time. For example, how you greet people

(vocal intonation, whether you address someone by their prefix, whether you shake hands or bow) can change over the years. Furthermore, social expectations are shaped by the parties involved, so how you speak with friends will be different from how you speak with a professor, for example.

Interpersonal communication is also usually **goal-oriented** and fulfills instrumental and relational needs.

- Instrumental needs are focused on the goal of achieving a specific outcome. For example, you may speak with your roommate about what to cook for dinner, or speak with a professor about how to position yourself for success in a course.
- Relational needs are focused on the goal of evolving a relationship or communicating the uniqueness of a specific relationship. This goal usually involves meeting the needs of an individual person as well as the shared needs of the parties involved. For example, two nurses may have a conversation to resolve a conflict they have been having.

One type of interpersonal communication that will be important in your work as a healthcare professional is **interprofessional communication**. Let's move on and explore this type of communication!

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INTERPROFESSIONAL COMMUNICATION

Within the context of health care, interprofessional communication can be defined as communication among members of a client care team, which may include members of **various professional groups**. For example, it may involve you as the nurse, clients, families, and also other healthcare professionals such as physicians, physiotherapists, midwives, pharmacists, dieticians, and personal support workers.



Figure 3.2: Interprofessional communication

Interprofessional communication involves verbal, written, and non-verbal communication as defined in Chapter 1.

During interprofessional communication, **verbal communication** may include conversations between two or more members of the interprofessional team, usually in person as illustrated in **Figure**

3.2 or over the telephone. See **Table 3.1** for specific communication types and examples that are common in healthcare.

Written communication in the interprofessional context commonly includes documentation notes in a client's chart such as progress notes, physician orders, medication administration record, diagnostic reports, referral letters, and discharge notes. Other examples may include faxes and emails, and more recently, texts.

Finally, **non-verbal communication** in the interprofessional context involves meaning and interpretation conveyed through body language such as facial expressions, eye contact, body position, and gestures. It is important to be aware of your body language and ensure that it aligns with your verbal language.

Table 3.1: Examples of interprofessional communication

Communication type	Verbal communication example
Client/unit rounds where an interprofessional group discuss the client's status and plan of care – many times the client and family are involved in these rounds.	<p>Nurse: “Mr. Molina’s blood pressure has been stabilized all night with no chest pain since 2330. He remains on a saline drip and is scheduled for a cardiac catheterization this morning.”</p> <p>Physician: “What’s his cognitive and renal status like?”</p> <p>Nurse: “He is alert and oriented. No renal issues. He was started on an oral beta blocker last night and had a dose this morning, and was given a dose of 20 mg furosemide this morning too. However, he is wondering about whether he should be restarted on his cholesterol medication.”</p> <p>Physician: “Yes, that is fine to restart, and please notify me when his cath results come back.”</p> <p>Nurse: “Sounds good.”</p>
In-person or phone conversations in which you are providing a client update and consulting another healthcare professional on a plan of action.	<p>Nurse: “Hello, I am Rita Lin, a registered nurse working with the client Meaka Lorne at General Highschool. Meaka is having suicidal ideation although she does not have an immediate plan. However, I think it is time to initiate more intensive therapy.”</p> <p>Therapist: “Yes, I remember Meaka. How is her anxiety and depression?”</p> <p>Nurse: “Her anxiety has been exacerbated over the last couple of weeks, and as a result she hasn’t been going to school. She has felt quite sad and gloomy over the last week, which is when the thoughts of suicide emerged.”</p> <p>Therapist: “I recall this is how it began last year.”</p> <p>Nurse: “Yes, she also indicated that.”</p> <p>Therapist: “Can you remind me whether she still lives with her father.”</p> <p>Nurse: “Yes, she does, and he is with her at home right now.”</p> <p>Therapist: “Okay, let’s get her in for an appointment.”</p>
Discussions that occur among healthcare professionals while providing client care.	<p>Physician: “I am just about to insert the central venous catheter, could you shift the light a little this way.”</p> <p>Nurse: “Yes, no problem. I have the IV primed, just let me know when you want me to hand it to you.”</p> <p>Physician: “Will do. Ms. Bykov, you will feel a slight pinch, if you can stay still.”</p> <p>Client: “Okay.”</p>

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INTERPROFESSIONAL COMMUNICATION AND COLLABORATION

Interprofessional communication is a fundamental component of **interprofessional collaboration**. Effective interprofessional collaboration fosters effective teamwork among members of an interprofessional client care team to optimize client outcomes (Canadian Interprofessional Health Collaborative, 2010), ensuring that clients are safe throughout the healthcare system (Canadian Nurses Association, n.d.a.).

Because of the significance of interprofessional collaboration, the Canadian Interprofessional Health Collaborative has developed a National Interprofessional Competency Framework, as shown in **Figure 3.3**.

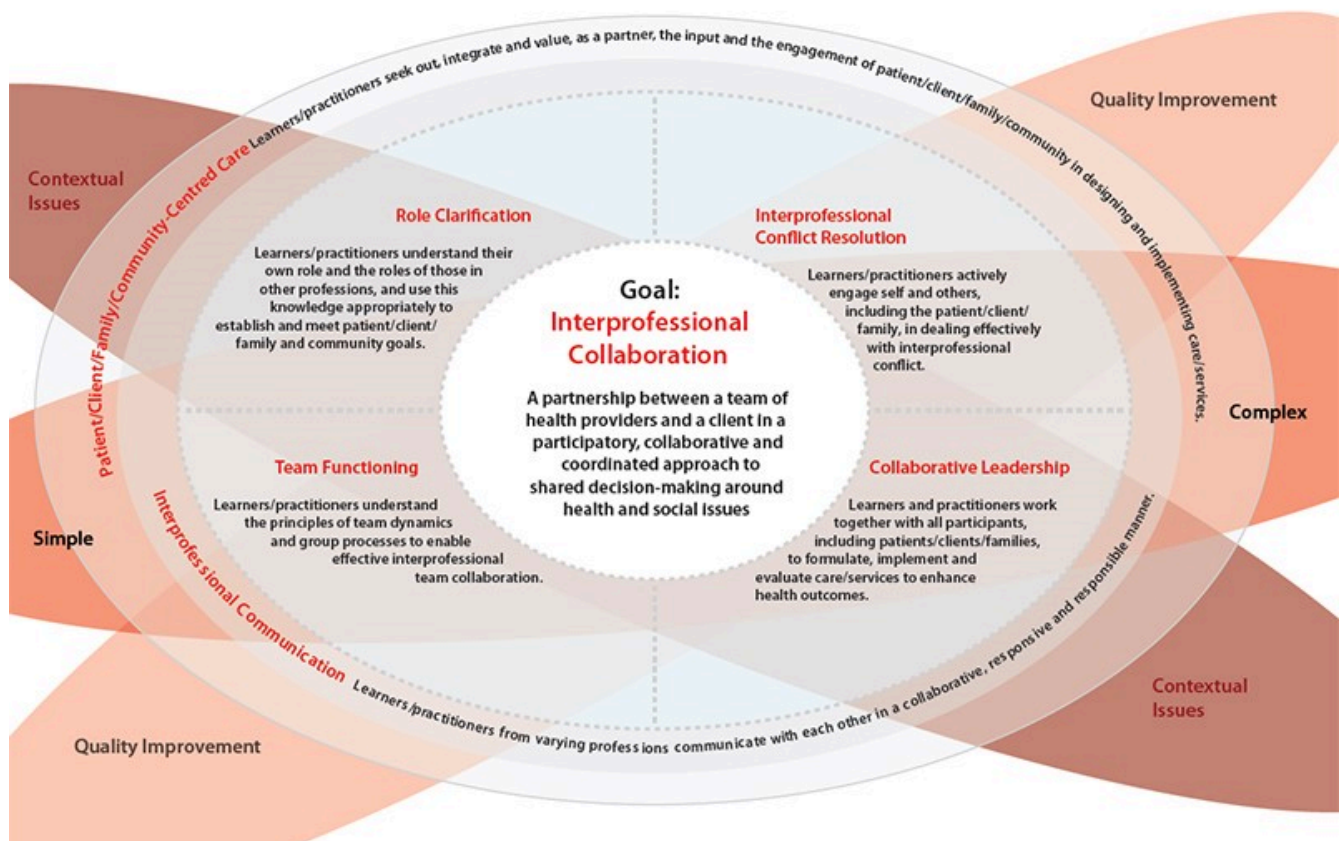


Figure 3.3: National Interprofessional Competency Framework

As shown in **Figure 3.3**, **six interdependent competency domains** have been identified to achieve the goal of interprofessional collaboration (Canadian Interprofessional Health Collaborative, 2010). These are defined as the “knowledge, skills, attitudes, and values that shape the judgements essential for interprofessional practice” (Canadian Interprofessional Health Collaborative, 2010, pg. 9) and include:

1. Interprofessional communication
2. Patient/client/family/community-centred care
3. Role clarification
4. Team functioning
5. Interprofessional conflict resolution
6. Collaborative leadership

The first two competencies have a strong influencing role in all healthcare situations, so as shown in the figure, they encircle the other four competencies. This framework can assist you in contributing to effective healthcare team functioning with a focus on communication and working together collaboratively.

This chapter focuses specifically on the competency domain of **interprofessional communication**. This plays a **central role** in interprofessional collaboration because it supports the other five competency domains (Canadian Interprofessional Health Collaborative, 2010).

To fulfill the interprofessional communication competency, nurses and all healthcare professionals must develop the capacity to “communicate with each other in a **collaborative, responsive** and **responsible** manner” (Canadian Interprofessional Health Collaborative, 2010, p. 16). This means that each healthcare professional is responsible for engaging in effective communication in the specific clinical and interprofessional context in respectful, explicit, and clear ways (Lyndon et al., 2011). It is important to actively respond to the perspectives of everyone involved, including the client and other healthcare professionals. **Table 3.2** presents strategies for effective interprofessional communication, adapted from the Canadian Interprofessional Health Collaborative.

Table 3.2: Strategies for effective interprofessional communication

Descriptors	Example and explanation
<p>“Establish teamwork communication principles” (p.16).</p>	<p>Example: Each homecare agency has set procedures for homecare nurses to assess heart failure clients daily through remote monitoring of vital signs, weight, intake, and output. The client may tell the nurse that they have gained a couple of pounds this week. When significant changes like sudden weight gain arise, the nurse would submit a standardized electronic form to a clerk at a cardiac outpatient clinic. The cardiologist and nurse practitioner are then immediately alerted to the request for consultation and follow-up by phone with the client’s homecare agency nurse. This ensures that unforeseen changes in client status are managed appropriately and in a timely manner.</p> <p>Explanation: A clear set of communication principles and procedures is important for healthcare teams that work closely together and depend on each other. These types of principles and procedures can foster open and creative discussions, recognition and appreciation of each person’s role and contribution, as well as transparency in decision-making.</p>
<p>“Actively listen to other team members” (p. 16).</p>	<p>Example: A client is having trouble eating. The following conversation may occur.</p> <p>Dietician: “Let’s provide the client pureed foods to help with swallowing and reduce risks of choking.”</p> <p>Nurse: “I agree. I have noticed that the client needs to sit up straight and he takes a long time to chew. I will arrange for a pureed diet, should we also thicken any fluids?”</p> <p>Dietician: “Yes.”</p> <p>Nurse: “Okay, Mr. Rhoda, would you like to try some apple sauce to start?”</p> <p>Client: “Yes, please.”</p> <p>Explanation: Active listening involves closely attending to what another person is saying and responding to them based on what they said.</p>
<p>“Communicate to ensure common understanding of care decisions” (p. 16).</p>	<p>Example: When giving a sponge bath, a nursing student notes reddened skin at the lower back of the client. The nursing student discusses the finding with their preceptor and personal support worker. The preceptor informs the nursing student that the client likely has a stage 1 pressure ulcer and should be turned frequently according to institution policy. The nursing student confirms the need and reason for frequent turns and reiterates the need for good hydration/nutrition to reduce exacerbation of the pressure ulcer. The preceptor and personal support worker agree.</p> <p>Explanation: Each healthcare professional is responsible for communicating clearly as well as clarifying discussions or a written order or care plan when it is unclear.</p>

“Develop trusting relationships with clients/families and other team members” (p. 16).

Example: A doctor writes down an order for pain medication for a client at an inpatient unit. The doctor knows that the nurse is trained to carry out the order. The doctor engages in a discussion with the nurse as follows.

Physician: “I wrote an order for Tylenol III, that should help, any questions?”

Nurse: “No, that sounds good. I will re-assess their pain after administration and will report any adverse effects of this medication.”

Physician: “Great, thanks so much.”

Explanation: Trust among the healthcare team (including clients/families) is integral to communication. Part of building trust begins with your interactions with each other. It is important to engage with others in respectful ways and provide time for discussion. Additionally, it is important to be honest in your communication. You should aim to be knowledgeable on the topic and if you are not, open up the discussion in a way that addresses this and allows for a learning opportunity.

“Effectively use information and communication technology to improve interprofessional client/community-centred care” (p. 16).

Example: The personal support worker routinely documents the amount of food that each client eats at each meal. The personal support worker understands that the healthcare team (dietitian, nurse, physician) will review this information regularly to update client care plans. The updated client care plans are easily accessible within each client’s electronic chart.

Explanation: Information and communication technology involving telephone, computers, and software programs can facilitate communication. You will commonly use computer-based documentation systems to document your assessments and plans of care. It is vital that you document clearly and follow the College of Nurses of Ontario (2019) Documentation Standard of Practice.

Consistent execution of successful communication requires attentive listening skills, administrative support, and collective commitment (Lyndon et al., 2011). Other **principles of interprofessional communication** include:

- Speak clearly with appropriate vocal intonation and at a moderate pace.
- Use simple and clear language.
- Maintain eye contact and show confidence in what you are saying.
- Be efficient in your communication.
- Incorporate adequate, relevant, and timely information.
- Engage in active listening and ask questions for clarification.
- Speak up and seek clarification if needed until your concern regarding a client is addressed.
- Put clients first: always remember – and if appropriate, remind your interprofessional team members – that your decisions and actions affect the client and the client should be the focus of your discussions.
- Show respect in your communication patterns.

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FACTORS INFLUENCING INTERPROFESSIONAL COMMUNICATION

There are several factors that can influence interprofessional communication in positive or negative ways – and can therefore have positive or negative effects on healthcare professionals and client outcomes.

The factors affecting interprofessional communication can be divided into **three main categories**: those related to the physical environment, those related to the context, and those related to communication styles of the people involved. See **Figure 3.4**.

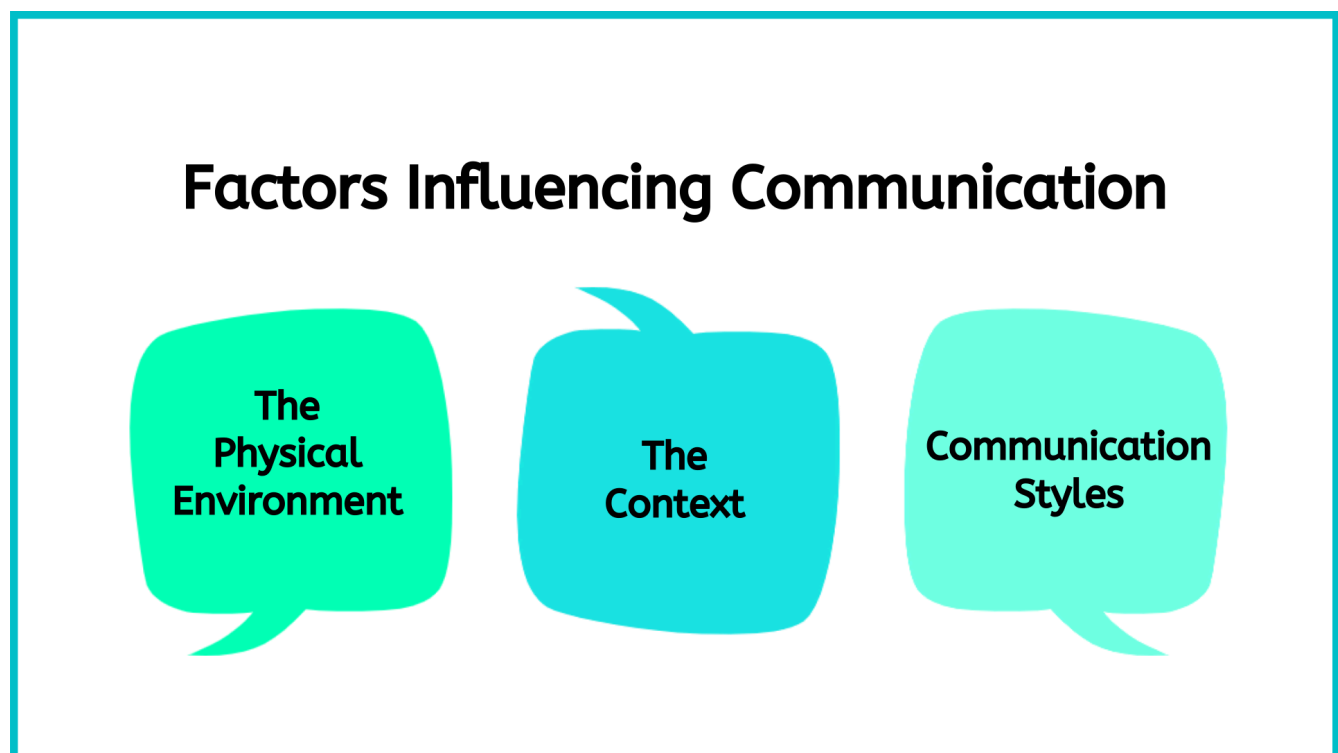


Figure 3.4: Factors affecting interprofessional communication

You should consider these factors and how you can modify your communication patterns to engage in effective interprofessional communication.

- First, you will often be working in **physical environments** that are sometimes noisy and have many moving parts including clients, families, and multiple members of interprofessional teams. In addition to the many people, there may be beeping machines and overhead announcements. You should be aware that this can cause sensory overload: healthcare

environments are often unfamiliar for clients and their families, so you should take this into consideration.

- Second, interprofessional communication in healthcare environments takes place in a **complex context** involving a lot of information and dynamic and complex clinical situations that require a high level of acuity. It can be very intense, with life-threatening conditions, death, uncertainty, fear, and anxiety – and can lead to work overload. This context can also influence the dynamic nature and intensity of interprofessional conversations. The hierarchical relationships that exist in interprofessional teams and imbalances of power or ideas about power can also affect how individuals communicate and interpret conversations. It is vital that you communicate clearly, compassionately, and systematically.
- Third, each group of healthcare professionals has their own culture and **communication styles**, which may not align with those of other healthcare professionals. For example, nurses are often taught to be descriptive and embed narrative elements in their communication. This descriptive style capitalizes on a comprehensive and storied approach. Other healthcare professionals, such as physicians and pharmacists, are taught to be more concise and efficient. As you can imagine, these two communication styles may not always align, so you should reflect on how to tailor your communication to the person or group that you are speaking with, while still communicating your point of view as a nurse.

Table 3.3 presents examples of ineffective interprofessional communication and strategies to manage each one.

Table 3.3: Ineffective communication

*HCP = healthcare professional

Example	Effects	How to manage this type of communication
<p>Disrespectful communication</p> <p>HCP #1: “It’s 11 am already!” [shakes head in disapproval] “Goodness gracious, you haven’t got her out of bed yet?! What’s wrong with you?”</p>	<p>Demoralizes and demeans another person. Although there may be a reason why the client was not helped out of bed, the healthcare professional may feel disempowered and not share the information.</p>	<p>HCP #2 could respond by saying: “It is probably better for you to inquire about the reasons that I have not got the client out of bed. Your communication is disrespectful and disregards what is going on with Mrs. Hart. Would you like to know what is going on?”</p> <p>Alternatively, HCP #1, who was initially disrespectful, could have engaged in discussion that is guided by inquiry instead of blame, and said: “I noticed Mrs. Hart is not out of bed yet. How can I help?”</p>

Example	Effects	How to manage this type of communication
<p>Failure to communicate concern.</p> <p>HCP #1: “The client’s BP is 140/88”</p> <p>HCP #2: “Okay.”</p>	<p>The first healthcare professional stated a finding, but did not indicate or emphasize their concern. Thus, the second healthcare professional did not recognize the need to be concerned or engage in a dialogue. Failure to communicate one’s concern can have a negative effect on patient outcomes.</p>	<p>When communicating, it is important to explicate and emphasize when you have concerns and make sure that the individual that you are discussing it with recognizes the importance of what you are saying.</p> <p>For example, the conversation could be modified such that the concern is acknowledged, and they engage in a discussion about the plan of care:</p> <p>HCP #1: “The client’s BP is 140/88. This is out of the ordinary for this client, their baseline BP is 100/60. I have a serious concern about the high BP and I think we should intervene.”</p> <p>HCP #2: “That is quite a jump. Is the client’s pain well-controlled?”</p>

Example	Effects	How to manage this type of communication
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<p>Failure to communicate rationale for an action or decision.</p> <p>HCP #1: “Let’s try putting the client in prone position.”</p> <p>HCP #2: “You want us to roll the client onto their abdomen.”</p> <p>HCP #1: “Yes.”</p> <p>HCP #2: “I think that will be difficult.”</p>	<p>The communication is not dialogical because of the failure to communicate a rationale for an action or decision by either of these professionals. As a result, neither professional understands the perspective of the other.</p>	<p>When communicating, it is important to provide rationale for your actions and decisions.</p> <p>For example, the conversation could be modified so that a person’s rationale is clearly identified, as such:</p> <p>HCP #1: “Let’s try putting the client in prone position. Some recent research has suggested that this can improve respiratory function when a client has severe respiratory distress that is not responding to other interventions.”</p> <p>HCP #2: “I am concerned about rolling the client onto their abdomen with all of the tubes and wires. Do you have a suggestion?”</p> <p>HCP #1: “If you are open to it, I can grab one more person and we can do it as a team. What do you think?”</p>
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Example	Effects	How to manage this type of communication
<p>Unclear/incomplete communication or miscommunication.</p> <p>HCP #1: “Can you help Ms. Di Lallo with her breakfast?”</p> <p>HCP#2: “Yes”</p> <p>HCP#1: “She’s at table 1.”</p> <p>HCP#2: [walks over to the client], “Hi Ms. Di Lallo, are you ready for your breakfast?”</p> <p>Client: “Yes, can you please pass me my coffee?”</p> <p>HCP#2: [passes Ms. Di Lallo her coffee].</p> <p>HCP#3: “Oh, hold on! Ms. Di Lallo, we need to thicken your coffee first.”</p>	<p>This unclear communication about the client’s diet led to a near miss. Unclear, incomplete, or miscommunication can result in errors related to client care and can have serious consequences for their health.</p>	<p>When communicating, it is important to include all pertinent information to provide safe, effective care. All healthcare professionals need to clarify any communication shared.</p> <p>For example, the conversation could be modified by ensuring communicating all required information:</p> <p>HCP#1: “Can you help Ms. Di Lallo with her breakfast?”</p> <p>HCP#2: “Yes”</p> <p>HCP#1: “Great, she’s at table 1. Ms. Di Lallo has dysphagia, so you need to make sure all her fluids are thickened and follow the dysphagia diet protocol. The thickener should be on her tray. Do you have any questions?”</p> <p>HCP#1: “No, I’m aware of the dysphagia diet protocol and will monitor Ms. Di Lallo during her meal.”</p>

Example	Effects	How to manage this type of communication
<p>Ineffective conflict resolution on a plan of care.</p> <p>HCP#1: “Mr. Pink said he does not feel he is ready to be discharged and I agree.”</p> <p>HCP#2: “I think I’m able to determine when Mr. Pink can be discharged considering I’ve been working with him for 6 months and you just met him last week.”</p> <p>HCP#1: “I think we need to talk to the whole team.”</p>	<p>The communication is ineffective because the HCPs disagree about the plan of care for the client. They are not focusing on the context of the interprofessional communication and/or explaining their reasoning based on the client’s needs. They are focusing on their own opinions instead of using a client-centred perspective and evidence-informed approach.</p>	<p>In the case of a disagreement, HCPs need to effectively explain their reasons in the context of client-centred care and evidence-informed approaches. It’s always important to use effective conflict resolution strategies.</p> <p>For example, the conversation could be modified as:</p> <p>HCP#1: “Mr. Pink said he does not feel he is ready to be discharged. I agree with him because he has no support system in place to help him with his activities of daily living at home.”</p> <p>HCP#2: “I believe he is physically and mentally ready to go home, but you bring up a good point. Let’s put together a plan for home care.”</p> <p>HCP#1: “Great.”</p>

Now, you have learned about the factors that positively and negatively influence interprofessional communication. Inevitably, despite healthcare professionals’ best intentions, conflict is common in interprofessional contexts. Let’s examine this next!

CONFLICTS IN AN INTERPROFESSIONAL ENVIRONMENT

Conflict can be defined as a state of serious **opposition between two or more perspectives** that influences thinking and actions. For example, people may disagree because they have different perspectives. However, varying perspectives alone do not lead to conflict: conflict emerges when one individual's behaviours impede another individual's interests or goals, resulting in negative emotions such as fear, anger, and frustration (Barki & Hartwick, 2004, as cited in RNAO, 2012).

Different perspectives will inevitably arise in any context, whether it is at work, with friends, or with colleagues. In an interprofessional environment, different perspectives will occur even when communication is relatively good. For example, healthcare professionals may have **different disciplinary perspectives** that inform their understanding of a situation, and may have different priorities in terms of client care. Communication can become problematic when these perspectives and priorities contradict another. Conflict is also more likely if interprofessional communication is sub-optimal and ineffective. Other factors that may contribute to conflict include lack of respect for others' perspective, and differences in values, age, gender, education, ethnicity and culture, as well as elements related to professional roles such as responsibilities, power, and scope of practice (RNAO, 2012).

As shown in **Figure 3.5**, you can consider several strategies to prevent or manage conflict including:

- Use a client-centred approach to frame discussions.
- Use an evidence-informed approach to make decisions.
- Be open to hearing varying disciplinary perspectives.
- Engage in self-reflection.
- Engage in respectful discussions.
- Reflect on the perspectives of all team members.
- Share your perspective and rationale.



Figure 3.5: Conflict management strategies .

First, use a **client-centred approach**. This ensures the focus is on the client as a whole person and that the patient is cared for in ways that respect their “autonomy, voice, self-determination, and participation” in their own care (Registered Nurses Association of Ontario, 2006).

Second, use an **evidence-informed approach**. This will help you critically engage in discussions that are informed by the evidence, rather than personal preference.

Third, it is essential that you be **open to hearing, respectfully discussing, and reflecting** on the perspectives of all team members (Lyndon et al., 2011). In addition to sharing your perspective, share the rationale for it. Along with a client-centred and evidence-informed approach, this kind of effective dialogue will benefit the person who is the focus of care and decisions: the client.

Points of Consideration

Interprofessional communication can be optimized using a client-centred perspective and an evidence-informed approach. It should be guided by discussions that are centred on the client’s wellbeing and incorporate the best possible evidence for each client.

Preventing and managing interprofessional conflict involves responsibility at both **individual** and **systemic** levels. The interpersonal nature of conflict is important, but contextual and organizational factors can also contribute. In the context of nursing, interprofessional team members are often working in environments where they are dealing with feelings such as frustration, burnout, dissatisfaction, and a sense of being undervalued. This kind of environment requires a high level of acuity and can be very emotionally draining.

It is imperative to consider whether **healthcare organizations** and **systems** are supporting collaboration and conflict resolution, or contributing to negative emotions (RNAO, 2012). For example, are processes and systems set up for easy communication? Do teams work together or are there divisions and hierarchies? Is there shared decision-making and accountability, or a culture of blame, disrespect, and fear of reprisal? Are certain health professionals particularly overworked? To prevent and reduce interprofessional conflict, the RNAO (2012) has developed specific recommendations for organizations to consider related to organizational structures and climate, leadership support, staffing practices, communication practices, and professional components.

The next section explores what can happen if conflicts are left unresolved and escalate to harassment and bullying.

HARASSMENT AND COMMUNICATION

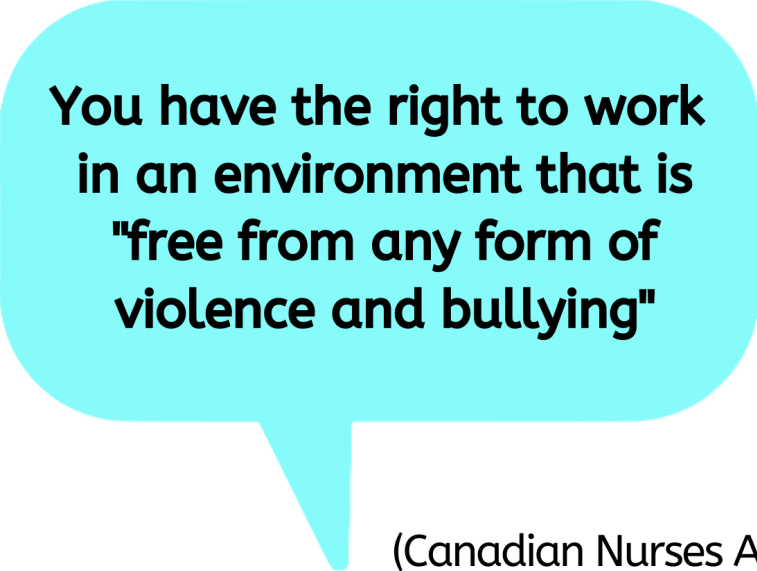
Effective interprofessional communication and interactions are essential to safe and effective work environments in healthcare. It is important to focus on **respect** in healthcare settings because of the **ubiquitous nature of conflict** and the potential for harassment, bullying, and violence.

The terms harassment and bullying are often used interchangeably. By definition, both behaviours are repetitive (happen more than once) and **harm or humiliate another person**. Harassment can also include one-time incidents of unwanted verbal and/or physical behaviour (Canadian Human Rights Commission, n.d.). These behaviours usually occur in the context of a real or perceived **power imbalance**. For example, the person who is bullying often thinks they have more power (e.g., more seniority, authority, specialized title/role, more education). They may also occur between nurses as forms of **horizontal violence**.

Many forms of harassment and bullying can occur within the nursing profession (intraprofessional) and across various healthcare professionals (interprofessional). They may be **physical**, but most commonly they take the form of **verbal harassment, bullying, and aggression**. This type of behaviour includes demeaning, humiliating, and belittling language, hurtful teasing/jokes, name-calling, slurs, insults, gender- or racial-based harassment, and criticism as opposed to critique. Non-verbal bullying can include eye-rolling and other facial expressions, ostracism, as well as purposefully not helping colleagues or continually assigning someone workloads that are considered difficult and problematic.

Bullying can be **overt** or **covert**. You may not readily recognize that you are being bullied, and not everyone who bullies someone is aware that their behaviour is bullying.

Sometimes these behaviours arise because of interprofessional conflict, but they can also be caused by personal issues. For example, healthcare team members could have stress at home, financial concerns, or anger management issues. All of these factors can affect how they engage with others in all settings, including the healthcare environment – and the stresses associated with the healthcare environment can also be contributing risk factors. Whatever the reason, you have the **right to a workplace that is free from any form of harassment**. See **Figure 3.6**.



**You have the right to work
in an environment that is
"free from any form of
violence and bullying"**

(Canadian Nurses Association, n.d., p. 1)

Figure 3.6: Workplace free from harassment

Professional nursing associations have been instrumental in addressing and managing bullying and harassment in the workplace. It is important for all nurses to attend to this form of violence in the workplace and take a **leadership role** in order to make change. Nursing has a legacy as an oppressed group because of its history as a subordinated profession (i.e., being considered subservient to the medical community) and because of socio-cultural structures like nursing being deemed gendered work. Oppressed group behavior leads to horizontal violence, when parties in the same group lash out or exhibit violence toward each other in response to external dominant power. In such cases, members of an oppressed group feel subjugated and powerless against a dominant group and essentially take it out on each other. It is important to be aware of this dynamic as we work toward creating workplaces that are free from and intolerant to violence.

Why is it important to understand violence, harassment, and bullying?

Violence, harassment, and bullying are identified as occupational health and safety hazards that are underreported and often unrecognized (Becher & Visovsky, 2012).

As a nursing student, you need to be aware of what harassment and bullying are and how to deal with them. These behaviours are not always conscious choices, so self-reflection and awareness are important first steps toward eliminating violence in the workplace. Being the victim of bullying can have traumatic effects on self-esteem, mental health, and confidence in the workplace. Additionally, systemic bullying within an interprofessional team setting can affect staff morale, job performance, team functioning, and importantly, client care.

What should you do if you observe someone being harassed?

First, if you observe another healthcare professional being harassed or bullied, step in and **support the person** being harassed or bullied.

Second, if you feel comfortable and safe, **have a discussion** with the person doing the harassing or bullying. Avoid participating in confrontational dialogue. Engage in an inquisitive discussion to better understand why it is occurring, and, if the person doing the harassing understands what they are doing and its impact on the person being harassed.

Third, if the harassment continues, **report and document** the incidents to your manager and the human resources department. If it is your manager doing the harassing, human resources should be your main point of contact.

Points of Consideration

What should I do if I am being harassed or bullied?

“I am a nursing student. What should I do if I am being harassed or bullied in my clinical placement or in school?”

First, recognize this is not your fault and you do not deserve this. You have the right to a civil learning environment free of violence, harassment, and bullying. Second, speak with whoever you feel most comfortable talking to. It's a good idea to speak with a trusted individual within your school or university so that they can provide appropriate resources. If you are a student at Ryerson University, you can contact the Office of Discrimination and Harassment Prevention Services, or the Office of Sexual Violence Support and Education.

ACTIVITY: CHECK YOUR UNDERSTANDING



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<https://pressbooks.nsc.ca/healthcommunication/?p=121#h5p-27>

RESOURCES TO FACILITATE INTERPROFESSIONAL COMMUNICATION

There are numerous **resources to facilitate interprofessional collaboration** and teams, including interprofessional communication.

Ideally, all healthcare professionals including nurses would **speak up** for the sake of clients, clearly state what they think is happening in a specific situation, and explain what and why they think certain actions should be taken (Lyndon et al., 2011). However, some healthcare professionals may **struggle to voice their concerns** and their perspectives, particularly if they feel less empowered or marginalized by another healthcare professional. One objective of interprofessional communication tools is to provide **structure and clarity** to convey succinct, comprehensive, and relevant information to another healthcare professional to improve client care.

Several **standardized tools** have been developed to facilitate interprofessional communication (Canadian Medical Protective Association, 2011) and prevent and manage harassment, errors in the workplace, and miscommunication. The SBAR tool, and its variations including **ISBAR**, is one **common communication tool** that can facilitate effective verbal communication when communicating with another healthcare professional about a client or during handover. It provides a framework so that communication is focused, concise, and complete.

ISBAR, detailed in **Figure 3.7**, is an acronym for **Introduction, Situation, Background, Assessment, Recommendation**. It was first introduced by the military in the United States to facilitate communication (NHS Improvement, n.d.) and has since been taken up in the healthcare arena to enhance client safety by facilitating communication among healthcare professionals and ensure the most important information is included (NHS improvement, n.d.; Spooner et al., 2016).

ISBAR

Communication Tool

Introduction

Identify yourself - name/role/location
Client's details - name/gender/age

Situation

State if the situation is urgent. Identify current symptoms and clinical needs.

Background

Diagnosis/comorbidities/other health issues/lab results/medications/allergies.

Assessment

Provide an interpretation or summary of what you think is going on.

Recommendation

State a clear request with a time frame.

Figure 3.7: ISBAR

Using the ISBAR effectively takes practice. Check out Film Clip 3.1 about ISBAR [3:08].



One or more interactive elements has been excluded from this version of the text. You can view them online here: <https://pressbooks.nsc.ca/healthcommunication/?p=124#oembed-1>

Film Clip 3.1: ISBAR

Research suggests that nurses do not comprehensively use elements of ISBAR, and the sections on assessment and recommendation are consistently neglected (Spooner et al., 2016). It is important to reflect on how you communicate and how you can improve through comprehensive use of tools. See **Table 3.4** for an example of effective use of the ISBAR to guide communication.

Table 3.4: Example of ISBAR Use

I – Introduction	“Hello, I am calling about Zina Mills, a 45-year-old female client on 3C. I am Sandu Martique, a registered nurse on the unit.”
S – Situation	“The client is experiencing shortness of breath with a productive cough, and green mucous times three days. Currently, she has moderate crackles throughout the left lobe. O2 sat is 90%, respiratory rate is 26, temp is 38.3, pulse 98, blood pressure 134/88, and she is on 4 litres oxygen via nasal prongs.”
B – Background	“The client has been in this facility for 4 days following hip surgery. Her incisions show no signs of infection. However, her mobility has been limited due to moderate dementia. She has a history of hypertension, no previous lung disease, and is a non-smoker.”
A – Assessment	“Based on my assessment, her symptoms may be associated with pneumonia.”
R – Recommendation	“Would you like a chest x-ray done? And when do you have time to see the client?”

Points of Consideration

Think about what you want to say and how you want to say it before you say it. Organize your thoughts first.

ACTIVITY: CHECK YOUR UNDERSTANDING



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<https://pressbooks.nsc.ca/healthcommunication/?p=124#h5p-28>

SELF-REFLECTION IN INTERPROFESSIONAL COMMUNICATION

In a workplace setting, you are responsible for your own communication, actions, and behaviours. You should begin by engaging in **self-reflection**. Start by thinking about your **personal values** concerning communication. What factors do you believe are important in shaping how you communicate effectively? How do you speak with others? What bothers you or empowers you within a communication encounter? What are your strengths when communicating with another person? What are some areas for improvement in your communication? Consider how your strengths and barriers may influence a communication encounter. For example, how do barriers influence your capacity to engage in communication and your capacity to deliver and receive a message?

Some of your communication barriers may be very personal and may have developed when you were a child. Reflect on the following questions:

- Do you rely on informal speak patterns, such as slang, colloquialisms, and abbreviations (e.g., “What’s the bottom line?” or “Come again?”)?
- Do you engage in excessive use of first-person pronouns or delaying expressions (e.g., “I think that maybe, well I wonder if the person needs to be assisted, you know?”)?
- Do you get nervous when speaking to another person or speaking in a group of people? If so, how does that affect your communication? Do you avoid talking or stumble over your words? Do you avoid eye contact?
- Do you speak quietly to the extent that others have difficulty hearing you?
- Do you have communication quirks such as saying “like” or “umm” a lot?
- Do you become distracted easily and lose your point when talking?
- Do you lack focus and go off on an unrelated tangent and talk too much?
- Do you rely on jargon?
- Do your emotions influence your capacity to engage in communication effectively?
- Are there any cultural differences that might affect your communication with another person?
- Do you feel you lack credibility?
- How do you feel about speaking up on issues that you are concerned about when people around you do not share the same view?
- Are you comfortable seeking resolution with another individual that has authority or power?

Next, reflect on the **professional values** of communication and nursing that you strive to achieve. You may consider these in the context of the nursing role and what is expected of you as a nurse. For example, competencies for entry-to-practice involve roles associated with being a communicator, an advocate, a collaborator, and a leader (College of Nurses of Ontario [CNO], 2018). Each of these

roles will require you to communicate and use a variety of strategies, including conflict resolution, to “create and maintain professional relationships” (CNO, 2018, p. 6).

Some of your communication barriers may be related to your professional capacity. Reflect on the following points:

1. What do you see as collaborative behaviour within an interprofessional encounter? How can you be confident that your communication is clearly understood by other individuals in a teamwork setting (especially those who have a different training background)? How can you help others understand your role as a nurse or nursing student?
2. Think of a situation in which you were able to respond assertively and non-assertively to someone in a professional environment. What factors aided and hindered your ability to be assertive?
3. Practice positive self-talk. Healthcare professionals are often hyper-aware of our own errors and assume our colleagues are as well. Consider what contributes to your self-perception as a professional – what is realistic and what is exaggerated?
4. Ensure consistency in verbal and non-verbal communication: reflect on how your non-verbal reactions correspond with the interprofessional context and the verbal communication. Do your thoughts pervade your actions and get inadvertently communicated to others?
5. When possible, start by speaking with the colleague with whom you are in conflict. Gossip and rumours often begin with the compulsion to share. Are you more likely to talk to someone directly or talk to others about a problem? Use ‘I’ statements when possible. These statements require you to express what you think or feel, instead of simple projection on a colleague or (mis)identification of their motives/behaviours.

KEY TAKEAWAYS

Key Takeaways

- Interprofessional communication occurs between members of various professions and can also include the client/family.
- Interprofessional communication is a fundamental component of interprofessional collaboration and optimizing client outcomes.
- Several factors influence interprofessional communication, including the physical environment, context, and communication styles.
- Respectful interprofessional communication and interaction is essential to safe and effective work environments, including healthcare settings.
- ISBAR is a commonly used tool that can facilitate effective communication with other healthcare professionals.
- Awareness of one's personal communication styles and values helps facilitate interprofessional communication.

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GLOSSARY

open-ended question

A type of question that invites the client to share descriptive answers, open up about their experience, and let them answer in a way that is most relevant or comfortable from their perspective.

care partners

Care partners are family and friends who are involved in helping to care for the client.

closed-ended question

A direct question that is asked when you are seeking precise information.

closed-ended questions

A direct question that is asked when you are seeking precise information.

health equity

Fair opportunity to reach one's fullest health potential.

Interaction Model of communication

testing

open-ended question

A type of question that invites the client to share descriptive answers, open up about their experience, and let them answer in a way that is most relevant or comfortable from their perspective.

relational inquiry approach

Assumes each person is a relational being who is influenced by those around them, their communities, and social and cultural processes.

trauma-informed approach

Assumes trauma, does not require disclosure, and promotes client safety, control, and choice.

way-of-being

A statement that refers to how someone behaves and acts and encompasses both verbal and non-verbal communication.

VERSION HISTORY

NSCC EDITION

RYERSON EDITION

Part of the content contained in *Introduction to Communication in Nursing* contains material from two Open Educational Resources (OERs). The OERs adapted include:

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